Residential Review: Baker County, Oregon

February 2020 Reporting Period

February Residential Highlights

New listings (24) were 10 more than the 14 in January 2020 and 16 more than the 8 in February 2019.

There were 18 pending sales, an increase from the 16 accepted offers in January 2020 and from the 12 accepted offers in February 2019.

Closed sales (14) was 3 more than the 11 in February 2019 and stayed even with the 14 closings recorded last month in January 2020.

Inventory and Time on Market

Inventory rose slightly to 4.6 months in February, and total market time increased to 109 days.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 49.0% from \$129,300 to \$192,700. In the same comparison, the median sale price has increased 69.8% from \$107,500 to \$182,500.

Inventory in	Month	s*	
	2018	2019	2020
January	4.8	6.1	4.5
February	4.8	7.4	4.6
March	3.6	6.4	
April	5.9	7.8	
May	4.5	3.7	
June	3.3	5.4	
July	5.2	3.5	
August	3.1	2.5	
September	4.9	3.8	
October	6.6	3.3	
November	6.4	3.0	
December	10.3	3.0	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Re	ker County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	24	18	14	224,600	233,000	109
2020	January	14	16	14	160,900	141,000	62
	Year-to-date	38	34	28	192,700	182,500	85
2019	February	8	12	11	107,800	94,500	35
20	Year-to-date	33	26	27	129,300	107,500	127
<u>o</u>	February	200.0%	50.0%	27.3%	108.3%	146.6%	215.3%
Change	Prev Mo 2020	71.4%	12.5%	0.0%	39.6%	65.2%	75.8%
ပ	Year-to-date	15.2%	30.8%	3.7%	49.0%	69.8%	-33.0%

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +7.0% (\$184,600 v. \$172,500) Median Sale Price % Change: +1.5% (\$152,300 v. \$150,000)

For further explanation of this measure, see the second footnote on page 2.

ACTIVE RESIDENTIAL LISTINGS

BAKER COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Baker County, Oregon.

	Active Residential Listings														
120															
110															
100				_					*	_					
90	2		_			-		> -	- 	-	_				
80			\								<u>. </u>				
70											-				
60	_	• 📤										>			
50															
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC			
2018	87	86	80	88	94	98	103	107	103	99	96	82			
-2 019	91	81	90	102	107	108	104	91	88	92	70	60			
→ • 2020	63	65													

AREA REPORT • 2/2020

Baker County, Oregon

									RESID	ENTIAL							CON	MERCIAL		LAND	MU	LTIFAMILY
					Cı	irrent Mon	th						To-Dat	е			Yea	r-To-Date	Year	r-To-Date	Ye	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019.¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
460	Baker City/ Keating	32	19	1	15	66.7%	11	217,400	75	29	24	9.1%	22	188,200	167,500	9.4%	1	516,500	6	123,000	-	-
461	Haines/Anthony Lk/ Muddy Crk	1	0	-	1	0.0%	0	-	_	1	2	0.0%	1	52,000	52,000	-54.4%	-	-		-	-	_
462	Sumpter/McEwen/ Bourne/Phillips Lk/ Granit	12	2	0	2	-	1	238,000	259	3	3	-	1	238,000	238,000	-5.5%	-	-	2	38,500		_
463	Unity/ Hereford	4	0	0	0	-	1	180,000	141	0	2	-	1	180,000	180,000	174.4%	_	-		_	-	_
464	Huntington/ Lime	0	0	0	0	-100.0%	0	-	_	0	0	-100.0%	1	100,000	100,000	76.7%		-		_		_
465	Durkee/ Pleasant Valley	2	1	0	0	-	0	-	_	1	1	-	0	-	-	-	0	-	0	-	0	_
466	Richland/ New Bridge	8	2	0	0	-	1	335,000	302	3	1	-	2	342,500	342,500	30.4%	-	-	-	-	-	-
467	Halfway/ Cornucopia	6	0	0	0	-100.0%		-	_	1	1	0.0%	-	-	-	2.7%		-	1	8,800	-	-
468	Oxbow	0	0	0	0	-	0	-	_	0	0	-	0	-	-	-	0	-	0	-	0	-
	Baker County	65	24	1	18	50.0%	14	224,600	109	38	34	30.8%	28	192,700	182,500	7.0%	1	516,500	9	91,500	-	-

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

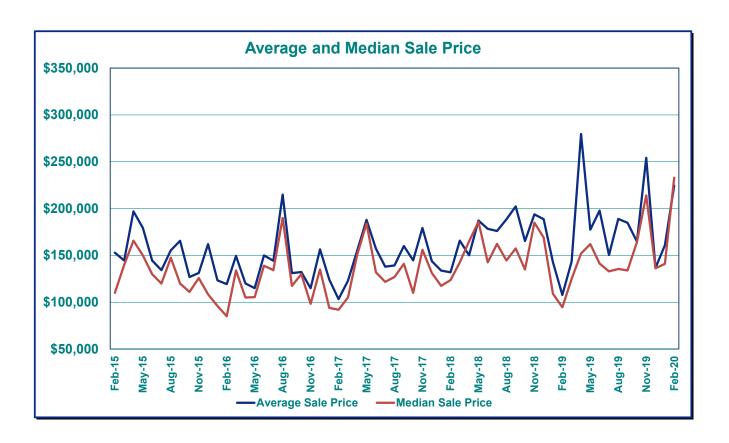


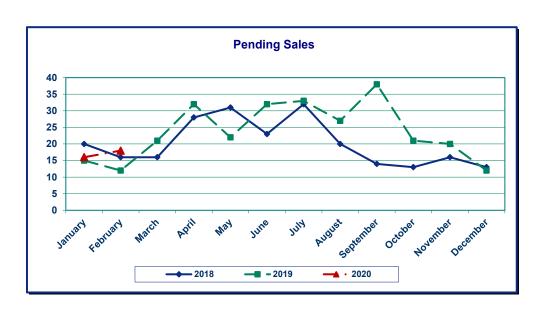
NEW LISTINGS BAKER COUNTY, OR

This graph shows the new residential listings over the past three calendar years Baker County, Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

This graph represents the average and median sale price for all homes sold in Baker County, Oregon.





PENDING LISTINGS

BAKER COUNTY, OR This graph represents monthly accepted offers in Baker County, Oregon

over the past three calendar years.



CLOSED SALES
BAKER COUNTY, OR

This graph shows the closed sales over the past five calendar years in Baker County, Oregon.

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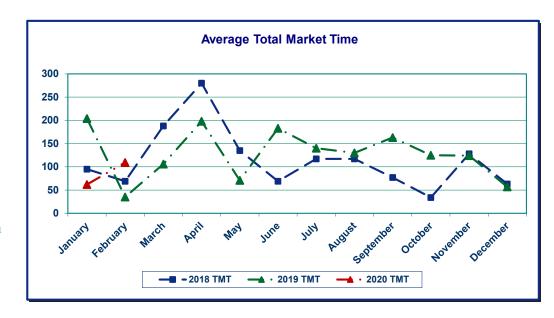
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DAYS ON MARKET
BAKER COUNTY, OR

This graph shows the average market time for sales in Baker County, Oregon over the past three calendar years.





Residential Review: Columbia Basin, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 91 new listings in February 2020, more than February 2019 (67) and 26.4% stronger than last month in January 2020 (72).

Pending sales (91) increased 46.8% from February 2019 (62) and increased 51.7% from last month January 2020 when 60 offers were accepted.

Closed sales (46) increased 21.1% from February 2019 (38) and fell 20.7% from the 58 closings recorded last month in January 2020.

Inventory and Time on Market

Inventory increased to 4.3 months in February. Total market time decreased to 89 days.

Year to Date Summary

This year new listings (164) have increased 10.8%, pending sales (147) have increased 12.2% and closings (106) have held steady.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 17.9% from \$196,200 to \$231,300. The median sale price has increased 12.0% from \$196,000 to \$219,500.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +9.8% (\$213,200 v. \$194,200) Median Sale Price % Change: +10.1% (\$203,500 v. \$184,800)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	ıs*	
	2018	2019	2020
January	4.2	3.0	3.6
February	3.2	4.8	4.3
March	3.6	2.5	
April	3.8	3.1	
May	3.0	2.9	
June	3.4	3.7	
July	3.6	2.9	
August	2.6	2.2	
September	3.5	2.8	
October	3.0	3.1	
November	3.3	3.5	
December	3.4	3.5	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	olumbia Basin esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	91	91	46	221,400	222,000	89
2020	January	72	60	58	236,400	212,500	90
	Year-to-date	164	147	106	231,300	219,500	89
2019	February	67	62	38	198,000	180,500	91
20	Year-to-date	148	131	106	196,200	196,000	83
Φ	February	35.8%	46.8%	21.1%	11.8%	23.0%	-1.9%
Change	Prev Mo 2020	26.4%	51.7%	-20.7%	-6.3%	4.5%	-1.1%
<u> </u>	Year-to-date	10.8%	12.2%	0.0%	17.9%	12.0%	7.6%

AREA REPORT • 2/2020

Columbia Basin, Oregon

									RESII	DENTIAL							COI	MMERCIAL		LAND	MUL	TIFAMILY
					(Current Mo	nth					Year-	To-Date				Yea	ar-To-Date	Yea	ar-To-Date	Yea	r-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Changeٌ	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Arlington/N	N	3	2	0	1	-50.0%	0	-	-	4	2	-33.3%	-	-	-	74.1%	-	-	1	9,000	_	-
Condon/S		0	1	0	1	-	1	100,000	16	1	1	-50.0%	1	100,000	100,000	-2.1%	-	-	1	9,500	-	-
Gilliam Co.	. Total	3	3	-	2	0.0%	1	100,000	16	5	3	-40.0%	1	100,000	100,000	20.2%	-	-	2	9,300	-	-
6 Boardman	/NW	7	1	_	3	-50.0%	0			6	4	-42.9%	0			5.2%	0		0		0	
124 Irrigon		7	2	0	3	50.0%	1	330,000	112	5	7	250.0%	4	213,400	190,000	36.0%	_		1	50,000		
lone lone		1	0	0	0		0	-	- 112	1	1	0.0%	0		-	-31.9%	0	_	0	-	0	_
Lexington		2	0	0	0	-	0	-		0	0	-100.0%	0	-	-	3.3%	0	-	0	-	0	-
Heppner/S		5	1	1	1	-50.0%	2	138,000	16	2	4	33.3%	5	110,300	119,000	-3.9%	-	-	-	-	-	-
Morrow Co	o. Total	22	4	1	7	-36.4%	3	202,000	48	14	16	14.3%	9	156,100	143,500	9.5%	-	-	1	50,000	-	-
Umatilla		7	7	0	8	33.3%	2	105,300	62	11	9	-25.0%	5	166,500	170,000	7.9%	-	-	-	-	-	-
Hermiston		69	37	6	25	31.6%	12	275,000	87	66	39	8.3%	35	274,800	272,000	10.9%	-	-	2	67,500	-	-
Stanfield		2	2	3	0	-100.0%	2	220,000	35	2	1	0.0%	2	220,000	220,000	3.1%	-	-	-	-	-	-
Echo	0.1	1	0	0	0	-	0	-	-	1	1	0.0%	1	155,000	155,000	-24.5%	-	-	-	-	-	-
Pendleton	опу	43	19	4	32	68.4%	17	228,600	110	35	53	26.2%	35	231,500	219,000	7.9%	1	79,000	2	76,800	2	270,000
E-Meachan		-	0	0	0	-100.0%	0	-	-	0	0	-100.0%	0	-	-	9.8%	0	-	0	-	0	-
Adams, V		11	3	-	2	-	0	-	-	5	3	0.0%	3	199,000	183,000	28.7%	-	-	-	-	-	
S-Pilot Roo	ck, Ukiah	7	1	0	1	-	1	154,000	-	3	1	-66.7%	3	133,700	149,000	0.5%	-	-	1	5,000	-	-
Milton-Free	ewater	31	15	1	14	366.7%	8	185,700	107	22	21	61.5%	12	238,500	230,000	-7.8%	-	-	1	45,000	-	
Umatilla Co	o. Total	171	84	14	82	67.3%	42	225,600	94	145	128	14.3%	96	239,700	226,500	9.0%	1	79,000	6	56,400	2	270,000

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

COLUMBIA BASIN, OR

This graph shows the active residential listings over the past three calendar years in Columbia Basin, Oregon.

NEW LISTINGS

COLUMBIA BASIN, OR

This graph shows the new residential listings over the past three calendar years in Columbia Basin, Oregon.



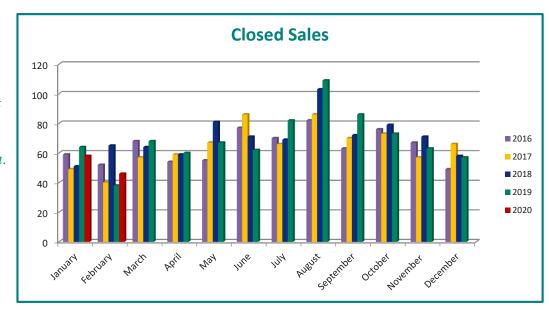


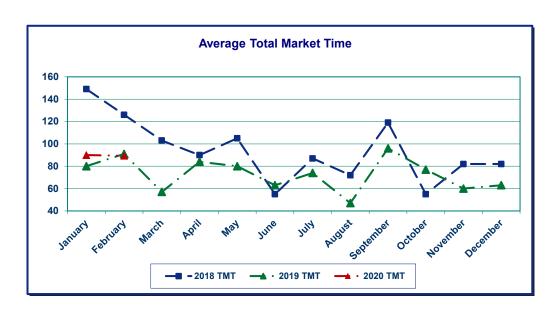
COLUMBIA BASIN, OR This graph represents nonthly accepted offers n Columbia Basin, Oregon over the past three calendar years

PENDING LISTINGS

CLOSED SALES COLUMBIA BASIN, OR

This graph shows the closed sales over the past five calendar years in Columbia Basin, Oregon.





DAYS ON MARKET COLUMBIA BASIN, OR

This graph shows the average market time for sales in Columbia Basin, Oregon, over the past three calendar years.



SALE PRICE COLUMBIA BASIN, OR

This graph represents the average and median sale price for all homes sold in Columbia Basin, Oregon.

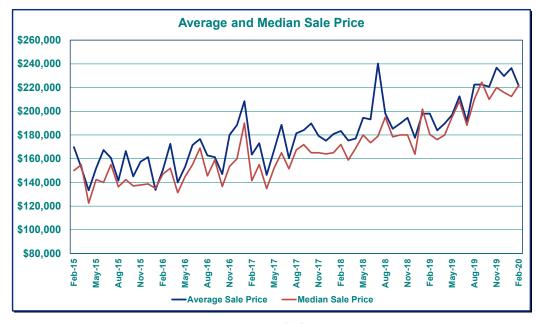
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Note: A residential property in Area 439, sold in July 2018 for \$2.65 million dollars, impacting the area's average sales price.



Residential Review: Coos County, Oregon

February Residential Highlights

New listings (103) increased 14.4% from February 2019 (90) and fell 4.6% from January 2020 (108).

Pending sales (103) increased 24.1% from February 2019 (83) and rose 17.0% from last month January 2020 when 88 offers were accepted.

Closed sales (70) increased 11.1% from February 2019 (63) and fell 30.0% from January 2020 (100).

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (212) increased 3.9%, pending sales (188) increased 10.6% and closings (173) have increased 18.5%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 7.1% from \$215,600 to \$230,800. In the same comparison, the median sale price has increased 5.7% from \$203,500 to \$215,000.

Re	oos County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	103	103	70	222,200	215,000	67
2020	January	108	88	100	236,500	216,800	87
	Year-to-date	212	188	173	230,800	215,000	80
2019	February	90	83	63	214,400	200,000	93
70	Year-to-date	204	170	146	215,600	203,500	87
Ф	February	14.4%	24.1%	11.1%	3.6%	7.5%	-27.5%
Change	Prev Mo 2020	-4.6%	17.0%	-30.0%	-6.0%	-0.8%	-23.0%
S	Year-to-date	3.9%	10.6%	18.5%	7.1%	5.7%	-8.4%



February 2020 Reporting Period

Inventory in	Month	s*	
	2018	2019	2020
January	5.2	3.4	2.7
February	4.3	4.3	3.7
March	3.7	3.8	
April	3.2	3.5	
May	3.4	3.7	
June	3.9	3.7	
July	5.1	3.8	
August	3.6	3.8	
September	4.0	2.8	
October	3.3	2.8	
November	2.7	4.1	
December	3.1	2.7	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +7.1% (\$248,000 v. \$231,500) Median Sale Price % Change: +6.1% (\$220,000 v. \$207,300)

For further explanation of this measure, see the second footnote on page 2.

ACTIVE RESIDENTIAL LISTINGS

COOS COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Coos County, Oregon.

AREA REPORT • 2/2020

Coos County, Oregon

								R	ESIDENT	'IAL							CON	MERCIAL	LAND		MULTIFAMILY	
					(Current Mo	nth						-To-Date				Yea	r-To-Date	Year	-To-Date	Year	r-To-Date
		Active Listings New Listings Expired.Canceled Listings Pending Sales Pending Sales Closed Sales Average Sale Price Total Market Time 3							Market Time	New Listings	Pending Sales	Pending Sales 2020 v. 2019 ¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97407	Allegeny	0	0	0	0	-	0	-	-	0	0	1	0	-	-	-	0	-	0	-	0	-
97411	Bandon	60	14	1	14	-12.5%	10	303,300	67	36	27	8.0%	25	354,200	315,000	13.6%	2	269,500	15	117,500	1	205,000
97414	Broadbent	0	0	0	1	-	0	_	-	0	1	0.0%	-	_	_	-34.9%	-	_	1	48,500	_	_
97420	Coos Bay	79	38	8	45	18.4%	29	212,300	75	76	77	14.9%	77	206,400	197,000	4.8%	2	472,500	6	41,600	4	300,900
97423	Coquille	31	14	5	7	-12.5%	4	338,800	123	29	12	-36.8%	10	237,600	199,700	6.3%	1	360,000	1	31,000	_	-
97449	Lakeside	30	6	2	5	66.7%	1	125,100	27	10	10	11.1%	3	185,000	215,000	-4.2%	_		4	41,900	_	-
97458	Myrtle Point	19	6	1	3	0.0%	2	192,500	5	13	7	-41.7%	12	181,400	174,500	9.8%	_	_	2	35,500	2	85,000
97459	North Bend	36	23	5	27	92.9%	24	187,600	55	44	52	48.6%	45	222,700	229,100	9.5%	1	550,000	5	202,500	_	-
97466	Powers	6	2	1	1	0.0%	0	-	-	4	2	0.0%	1	55,500	55,500	62.2%		-	_	-	_	-
- 6,	Coos County	261	103	23	103	24.1%	70	222,200	67	212	188	10.6%	173	230,800	215,000	7.1%	6	399,000	34	98,300	7	225,500

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



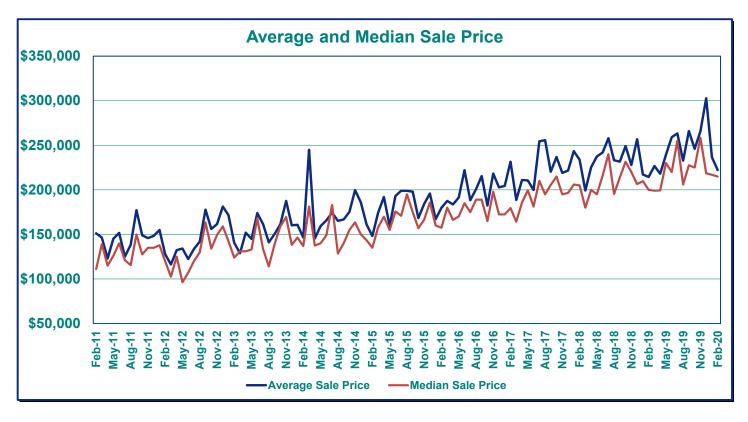
NEW LISTINGS COOS COUNTY, OR

This graph shows the new residential listings over the past three calendar years in Coos County,
Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).



This graph represents the average and median sale price for all homes sold in Coos County, Oregon.





PENDING LISTINGS

COOS COUNTY, OR

This graph represents monthly accepted offers over the past three calendar years in Coos County, Oregon.



CLOSED SALES
COOS COUNTY, OR

This graph shows the closed sales over the past five calendar years in Coos County, Oregon.

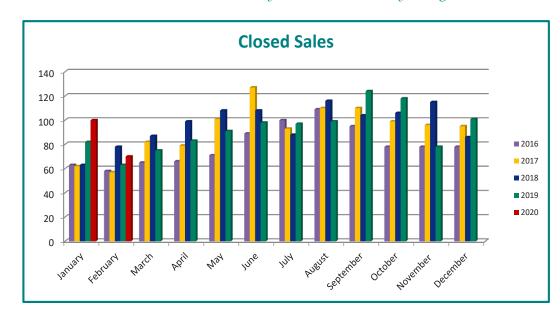
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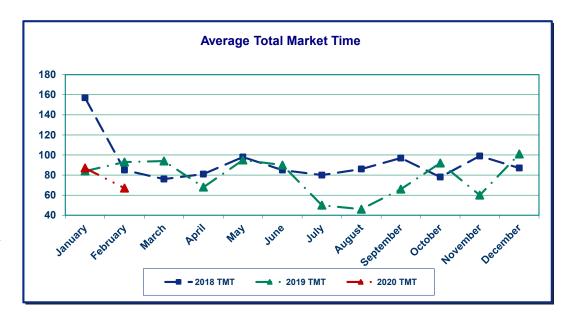
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DAYS ON MARKET
COOS COUNTY, OR

This graph shows the average market time for sales in Coos County, Oregon, over the past three calendar years.





Residential Review: Curry County, Oregon

February 2020 Reporting Period

February Residential Highlights

At 52, new listings decreased from February 2019 (61) and increased 18.2% from the 44 new listings offered last month in January 2020.

Pending sales (51) increased 50.0% from February 2019 (34) and increased 6.3% from last month January 2020 when 48 offers were accepted.

Closed sales (28) fell 17.6% from February 2019 (34) and decreased 20.0% from the 35 closings recorded last month in January 2020.

285

203

262

211

-2019

▲ • 2020

273

290

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (96) have decreased 25.0%, pending sales (97) have increased 26.0%, and closed sales (63) have increased 6.8%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 29.1% from \$283,400 to \$365,900. In the same comparison, the median sale price has increased 27.8% from \$270,000 to \$345,000.

Inventory in	Month	าร*	
	2018	2019	2020
January	7.4	10.9	6.0
February	9.0	8.4	7.3
March	5.2	6.7	
April	9.2	7.4	
May	6.4	5.4	
June	7.3	6.3	
July	6.2	5.9	
August	5.5	4.6	
September	4.3	5.7	
October	5.4	4.6	
November	5.5	6.3	
December	5.5	3.8	

Re	ırry County ssidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	52	51	28	429,700	397,000	141
2020	January	44	48	35	314,800	311,000	124
	Year-to-date	96	97	63	365,900	345,000	131
2019	February	61	34	34	308,200	307,500	202
20	Year-to-date	128	77	59	283,400	270,000	253
<u>o</u>	February	-14.8%	50.0%	-17.6%	39.4%	29.1%	-30.0%
Change	Prev Mo 2020	18.2%	6.3%	-20.0%	36.5%	27.7%	13.7%
ိ	Year-to-date	-25.0%	26.0%	6.8%	29.1%	27.8%	-48.0%

*Inventory in Months is calculated by dividing
the Active Residential Listings at the end of the
month in question by the number of closed sales
for that month. This includes proposed and under
construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +8.5% (\$337,100 v. \$310,800) Median Sale Price % Change: +9.4% (\$290,000 v. \$265,000)

For further explanation of this measure, see the second footnote on page 2.

400 350 300 250 200 MAY MAR APR JUN JUL AUG SFP NOV DEC FFB OCT 295 289 304 322 321 343 368 333 308 298 280 259 2018

327

316

309

306

269

292

240

221

Active Residential Listings

ACTIVE RESIDENTIAL LISTINGS

CURRY COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Curry County, Oregon.

AREA REPORT • 2/2020

Curry County, Oregon

									RESIDI	ENTIAL							CON	IMERCIAL	L	_AND	MUI	LTIFAMILY
					Cu	rrent Mont	h					Year-	To-Dat	е			Yea	r-To-Date	Year	-To-Date	Yea	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 ¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
270	City, Airport, Marina Hts., NB Chetco	54	22	4	17	21.4%	11	481,700	130	38	36	24.1%	32	384,100	357,500	16.1%	2	355,000	3	77,400	3	248,300
271	Harbor, Winchuck, SB Chetco	35	6	7	13	62.5%	6	625,800	132	10	24	41.2%	13	447,300	311,000	6.2%	1	311,000	2	107,500	1	385,000
272	Carpenterville, Cape Ferrello, Whaleshead	26	3	2	3	0.0%		-	-	10	5	-50.0%	3	348,500	380,000	31.3%		-	1	110,000	-	-
273	Gold Beach	59	14	3	14	133.3%	5	351,800	108	24	25	56.3%	9	297,700	350,000	-4.3%	-	-	6	187,300	-	-
274	Port Orford	29	7	1	4	33.3%	6	203,200	198	14	7	40.0%	6	203,200	187,500	-2.1%	1	250,000	11	71,400	1	400,000
	Curry County	203	52	17	51	50.0%	28	429,700	141	96	97	26.0%	63	365,900	345,000	8.5%	4	317,800	23	107,200	5	306,000

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

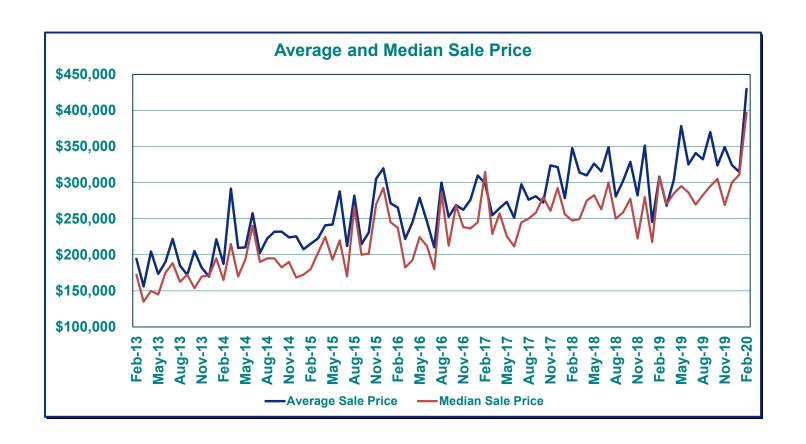


NEW LISTINGS

CURRY COUNTY, OR *This graph shows the*

new residential listings over the past three calendar years in Curry County, Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).





PENDING LISTINGS

CURRY COUNTY, OR

This graph represents

monthly accepted offers

over the past three

calendar years in Curry

County, Oregon.



CLOSED SALES
CURRY COUNTY, OR

This graph shows the closed sales over the past five calendar years in Curry County, Oregon.

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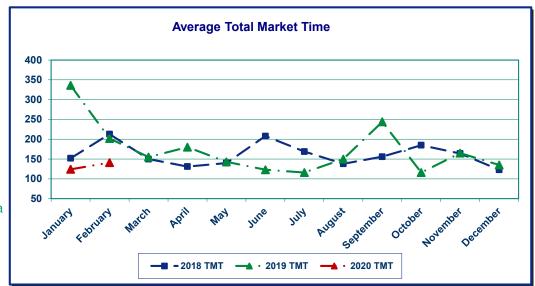
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DAYS ON MARKET CURRY COUNTY, OR

This graph shows the average market time for sales in Curry County, Oregon, over the past three calendar years.





Residential Review: Douglas County, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 142 new listings in February 2020, an increase from February 2019 (128) and 20.7% fewer than last month in January 2020 (179).

Pending sales (151) increased 15.3% from February 2019 (131) and and decreased 6.2% from last month January 2020 when 161 offers were accepted.

Closed sales (115) increased 13.9% from February 2019 (101) and held steady with the 115 closings recorded last month in January 2020.

Inventory and Time on Market

Inventory in Februry fell slightly to 3.5 months, with total market time increasing to 100 days.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (323) increased 5.2%, pending sales (303) increased 13.1% and closed sales (234) increased 17.0%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has decreased 6.9% from \$246,300 to \$229,300. In the same comparison, the median sale price has held steady at \$220,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +2.8% (\$244,200 v. \$237,500) Median Sale Price % Change: +7.7% (\$228,800 v. \$212,500)

For further explanation of this measure, see the second footnote on page 2.

Inventory in	Month	าร*	
	2018	2019	2020
January	3.8	4.8	3.6
February	3.7	4.5	3.5
March	3.7	3.4	
April	3.3	3.3	
May	3.1	3.5	
June	3.1	3.4	
July	3.5	2.9	
August	3.3	2.8	
September	4.1	3.7	
October	3.3	3.7	
November	4.0	3.7	
December	3.8	3.9	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	ouglas County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	142	151	115	229,600	229,500	100
2020	January	179	161	115	230,500	219,500	82
	Year-to-date	323	303	234	229,300	220,000	91
19	February	128	131	101	229,400	197,500	80
201	Year-to-date	307	268	200	246,300	220,000	88
<u>o</u>	February	10.9%	15.3%	13.9%	0.1%	16.2%	26.0%
Change	Prev Mo 2020	-20.7%	-6.2%	0.0%	-0.4%	4.6%	22.0%
ပ	Year-to-date	5.2%	13.1%	17.0%	-6.9%	0.0%	3.4%

AREA REPORT • 2/2020

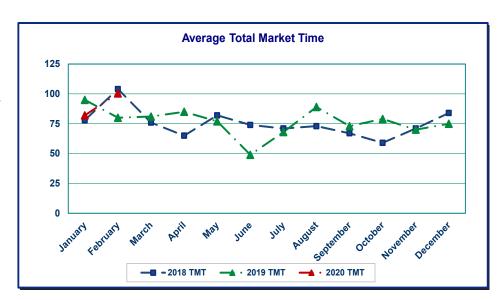
Douglas County, Oregon

									RESID	ENTIAL							CON	MERCIAL		LAND	MUI	LTIFAMILY
					Cı	irrent Mon	th					Year-	To-Date				Yea	r-To-Date	Yea	ar-To-Date	Yea	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ُ	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
251	NE Roseburg	48	19	3	15	0.0%	19	201,500	99	47	36	16.1%	32	223,200	226,500	11.9%	-	-	2	32,500	1	273,000
252	NW Roseburg	43	7	4	7	-41.7%	9	280,600	72	21	28	21.7%	24	266,500	272,500	-3.5%	1	1,850,000	-	-	-	_
253	SE Roseburg	21	7	1	9	28.6%	11	216,700	90	16	21	23.5%	18	211,800	212,500	13.8%	_	-	_	-	2	187,000
254	SW Roseburg	24	8	1	12	100.0%	8	240,600	70	16	21	5.0%	18	255,900	258,500	-12.7%	-	-	3	168,300	1	270,000
255	Glide & E of Roseburg	24	9	3	8	33.3%	4	231,800	52	18	13	18.2%	7	259,400	256,000	3.2%	_	-	1	2,000,000	1	116,000
256	Sutherlin/ Oakland Area	57	23	5	27	35.0%	13	194,300	103	52	44	0.0%	28	233,800	213,000	7.6%	_		2	57,800	_	_
257	Winston & SW of Roseburg	45	11	3	19	171.4%	10	242,500	44	31	34	78.9%	24	219,100	227,500	1.7%	_	-	6	109,700	1	215,000
258	Myrtle Creek & S/SE of Roseburg	68	16	6	24	60.0%	16	213,400	193	44	47	38.2%	33	188,700	170.000	-4.7%		190.000	8	109.000	1	200,000
259	Green District	17	17	_	11	-35.3%	10	224,400	117	26	22	-24.1%	19	233,400	217,000	4.4%	_	-	_	-	_	
265	North Douglas County	60	25	5	19	-26.9%	15	280,200	82	52	37	-7.5%	31	239,600	220,000	-4.1%	_	-	3	535,000	_	_
	Douglas County	407	142	31	151	15.3%	115	229,600	100	323	303	13.1%	234	229,300	220,000	2.8%	4	605,000	25	232,800	7	206,900

Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

DAYS ON MARKET DOUGLAS COUNTY, OR

This graph shows the average market time for sales in Douglas County,
Oregon, over the past three calendar years.



²% Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

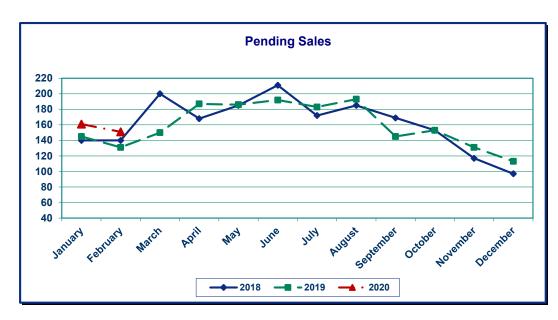
DOUGLAS COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Douglas County, Oregon.

NEW LISTINGS DOUGLAS COUNTY, OR

This graph shows the new residential listings over the past three calendar years in Douglas County, Oregon.





PENDING LISTINGS

DOUGLAS COUNTY, OR

This graph represents monthly accepted offers over the past three calendar years in Douglas County,

Oregon.



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CLOSED SALES

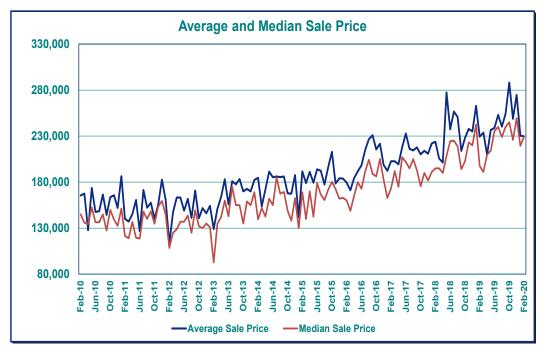
DOUGLAS COUNTY, OR

This graph shows the closed sales over the past five calendar years in Douglas County, Oregon.



SALE PRICE
DOUGLAS COUNTY, OR

This graph represents the average and median sale price for all homes sold in Douglas County, Oregon.



Note: A residential property in Douglas County, area 254, sold in May 2018 for \$4.98 million dollars, impacting the area's average sales price.



Residential Review: Grant County, Oregon

February 2020 Reporting Period

February Residential Highlights

New listings (10) rose from February 2019 (6) and increased from January 2020 (3).

Pending Sales (7) fell from February 2019 (11) and increased from January 2020 (4).

Closed sales (3) matched February 2019 (3) and fell from January 2020 (8).

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +15.9% (\$181,900 v. \$157,000) Median Sale Price % Change: +22.0% (\$155,000 v. \$127,000)

For further explanation of this measure, see the second footnote on page 2.

Inventory and Total Market Time

Inventory rose to 14.0 months in February, with total market time decreasing to 45 days.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (14) decreased 17.6%, pending sales (11) decreased 35.3%, and closed sales (11) increased 83.3%.

Average and Median Sales Prices

Comparing 2020 to 2019 through February, the average sale price has increased 164.5% from \$125,300 to \$331,400. In the same comparison, the median sale price has increased 59.8% from \$102,000 to \$163,000.

Inventory in	Month	s*	
	2018	2019	2020
January	10.0	22.0	4.8
February	6.6	18.7	14.0
March	6.6	5.1	
April	11.2	5.6	
May	6.7	10.2	
June	6.2	4.9	
July	20.7	6.0	
August	7.3	4.1	
September	11.0	18.7	
October	6.6	5.5	
November	10.7	4.3	
December	10.7	14.7	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	ant County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	10	7	3	87,500	32,500	45
2020	January	3	4	8	422,800	261,500	169
	Year-to-date	14	11	11	331,400	163,000	135
2019	February	6	11	3	101,800	115,500	145
20	Year-to-date	17	17	6	125,300	102,000	92
<u>o</u>	February	66.7%	-36.4%	0.0%	-14.0%	-71.9%	-68.9%
Change	Prev Mo 2020	233.3%	75.0%	-62.5%	-79.3%	-87.6%	-73.4%
	Year-to-date	-17.6%	-35.3%	83.3%	164.5%	59.8%	47.0%

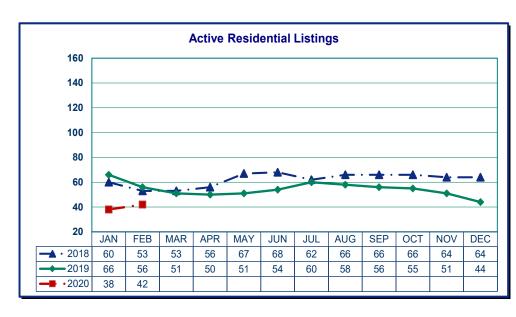
AREA REPORT • 2/2020

Grant County, Oregon

									RESIDE	NTIAL							CON	MERCIAL	l l	_AND	MUI	LTIFAMILY
					С	urrent Moi	nth					Year-	-To-Da	te			Yea	r-To-Date	Year	-To-Date	Yea	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97817	Bates	_	0	0	0	-	0	-	-	0	0	-	0	-	-	_	0	-	0	-	0	-
97820	Canyon City	4	0	0	0	-100.0%	0	-	-	-	_	-100.0%	1	459,000	459,000	6.9%	_	-	-	-	-	_
97825	Dayville	_	_	0	2	100.0%	0	_	-	1	2	0.0%	1	100,000	100,000	-11.7%	-	_	-	_	-	_
97845	John Day	15	6	1	3	0.0%	1	201,000	94	7	3	-25.0%	5	409,300	201,000	32.2%	-	_	1	18,000	-	-
97848	Kimberly	1	0	0	0	-	0	-		0	0	-	0	-	-	-	0	-	0	-	0	-
97856	Long Creek	5	0	0	0	-	0	1	-	0	0	-	0	1	1	-55.3%	0	1	0	-	0	-
97864	Monument	2	0	0	0	-100.0%	0	1	-	0	1	-50.0%	1	848,000	848,000	60.6%	1	1	-	-	1	_
97865	Mount Vernon	6	1	0	2	100.0%	2	30,800	21	2	4	100.0%	2	30,800	30,800	10.9%	1	41,000	-	-	-	-
97869	Prairie City	9	3	0	0	-100.0%	0	-	_	4	1	-75.0%	1	130,000	130,000	-6.9%		-	-	-	-	-
97873	Seneca	0	0	0	0	-	0	-	_	0	0	_	0	-	-	_	0	-	0	_	0	_
	Grant County	42	10	1	7	-36.4%	3	87,500	45	14	11	-35.3%	11	331,400	163,000	15.9%	1	41,000	1	18,000	-	_

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

GRANT COUNTY, OR

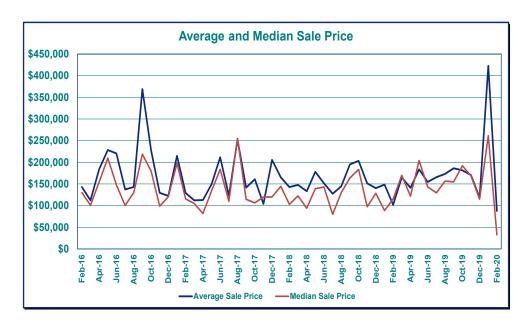
This graph shows the active residential listings in Grant County, Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

NEW LISTINGS GRANT COUNTY, OR

This graph shows the new residential listings in Grant County, Oregon.





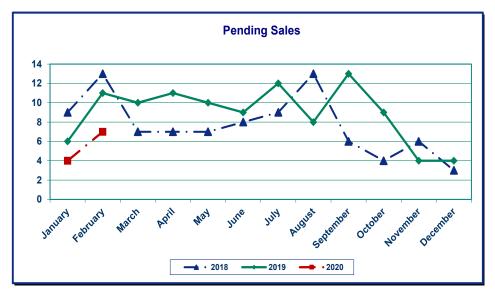
SALE PRICE GRANT COUNTY, OR

This graph represents the average and median sale price for all homes sold in Grant County, Oregon.

PENDING LISTINGS

GRANT COUNTY, OR

This graph represents monthly accepted offers in Grant County, Oregon.





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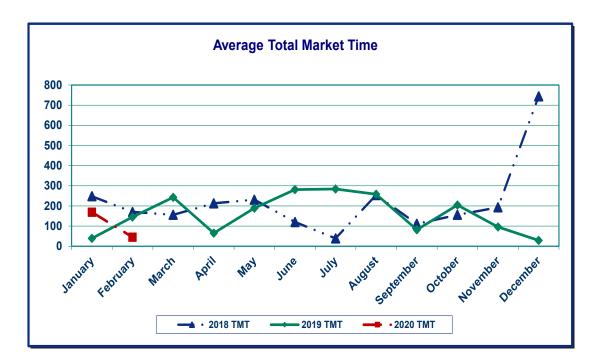
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GRANT COUNTY, OR

This graph shows the closed sales in Grant County, Oregon.



DAYS ON MARKET This graph shows the average market time for sales in **GRANT COUNTY, OR** Grant County, Oregon.





Residential Review: Josephine County, Oregon

February 2020 Reporting Period

February Residential Highlights

New listings (5) decreased from February 2019 (7) and from January 2020 (8).

Pending sales (8) increased from the 2 offers accepted in January 2020 and fell from the 9 accepted offers in February 2019.

Closed sales (4) held steady with February 2019 (4) and increased from the 2 closings recorded last month in January 2020.

Inventory and Time on Market.

Inventory in February decreased to 6.5 months. Total market time decreased to 47 days.

Note: RMLS™ is a supplementary MLS for Jackson County, so data reported in the Area Report will not reflect the entire market.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (14) increased 7.7%, pending sales (10) fell 33.3% and closed sales (6) fell 40.0%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 69.7% from \$294,000 to \$498,800. In the same comparison, the median sale price has increased 66.0% from \$261,500 to \$434,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +3.0% (\$311,200 v. \$302,100) Median Sale Price % Change: +12.8% (\$295,000 v. \$261,500)

For further explanation of this measure, see the second footnote on page 2.

Inventory in	Months	*	
	2018	2019	2020
January	10.3	5.2	13.0
February	10.3	5.5	6.5
March	16.5	2.4	
April	5.2	8.0	
May	4.9	6.8	
June	7.8	5.7	
July	4.6	11.3	
August	8.0	5.3	
September	8.8	7.8	
October	13.3	5.2	
November	5.7	3.6	
December	16.5	3.1	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Re	sephine County sidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	5	8	4	523,200	404,000	47
2020	January	8	2	2	450,000	450,000	193
	Year-to-date	14	10	6	498,800	434,000	96
2019	February	7	9	4	255,200	189,000	72
20	Year-to-date	13	15	10	294,000	261,500	96
Ф	February	-28.6%	-11.1%	0.0%	105.0%	113.8%	-35.1%
Change	Prev Mo 2020	-37.5%	300.0%	100.0%	16.3%	-10.2%	-75.6%
	Year-to-date	7.7%	-33.3%	-40.0%	69.7%	66.0%	-0.6%

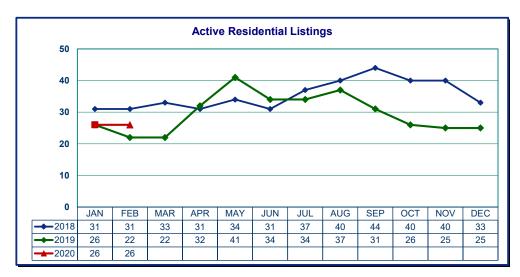
AREA REPORT • 2/2020 Josephine County, Oregon

pnine	6	ou	nτ	<u>y,</u>	Or	eç	jon														
				С	urrent Moi	nth		RESI	DENTIAL		Ye	ar-To-E	Date				IMERCIAL r-To-Date	Yea	LAND r-To-Date		LTIFAMILY ar-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Changể	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Wolf Creek																					
Wolf Creek Cave Junction	1	-	0		-	-	-	-	-	-	-	-	-	-	-88.4%	1	550,000	-	-	-	-
.526	5				-100.0%	-	-	-	2	0	-100.0%	-	-	-	-2.7%	1	1,400,000	-	-	-	
527	10	1	1	2	-50.0%	1	955,000	9	5	3	-50.0%	1	955,000	955,000	10.3%	-	-	-	-	-	-
228	9	3	0	5	400.0%	3	379,300	59	7	6	50.0%	5	407,600	418,000	7.4%	-	-	-	-	-	-
Grants Pass Kerby	0	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	
Kerby Kerby Merlin	-	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	
Merlin	0	0	0	0	-	0	-	-	0	0	-100.0%	0	-	-	-3.2%	0	-	0	-	0	
Murphy	0	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	
0'Brien	0	0	0	0	-100.0%	0	-	-	0	0	-100.0%	0	-	-	-	0	-	0	-	0	
Selma Selma	1	0	0	1	-	0	-	-	0	1	-	0	-	-	108.6%	0	-	0	-	0	
Wilderville	0	0	0	0	-100.0%	0	-	-	0	0	-100.0%	0	-	-	-	0	-	0	-	0	
Williams	0	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	
Josephine Co.	26	5	1	8	-11.1%	4	523,200	47	14	10	-33.3%	6	498,800	434,000	3.0%	2	975,000	-	-	-	
-																					
Medford	2	1	1	0	-100.0%	0	-	-	2	1	-75.0%	-	-	-	-53.9%	-	-	-	-	1	252,50
Central Point	3	1	0	0	-	0	-	-	2	0	-100.0%	0	-	-	-16.2%	0	-	0	-	0	
E 09 L White City	2	1	-	0	_	0	-	-	1	0	-	0	-	-	-22.1%	0	-	0	-	0	
Medford	1	0	1	0	-100.0%	0	-	-	0	0	-100.0%	0	-	-	1.8%	0	-	0	-	0	
Ashland	6	_	_	0		0		-	2	0	-	0	-	-	-31.5%	0		0	-	0	
229 La Butte Falls	0	0	0	0		0	-	-	0	0	-	0	-	-	-	0	-	0	_	0	
479 Eagle Point	5	2	0	0	-100.0%	0	_	_	3	0	-100.0%	0	_	_	-4.3%	0	-	0	_	0	
Gold Hill	1		_	0	-100.0%	0	-	-	1	1	-50.0%	0	_	_	3.1%	0	-	0	_	0	
Jacksonville	5	2	0		_	0	_	_	2	0	_	0	_	_	-20.0%	0	-	0	_	0	
Phoenix	1.	1			_	2	238,500	65	1	2	_	3	331,500	270,000	-30.7%		_	_	_	_	_
98 Prospect	1	0			-	0	200,000	03		0	-	0	551,500	210,000	-50.1 /6	0	-	0	-	0	
537					-		245.000	- 40	1		400.001		245.000	245.000	7.40	U	-	U	-	U	
539	4	1		0	-	1	215,000	12	1	0	-100.0%	1	215,000	215,000	-7.1%	-	-	-	-	-	-
540	0				-	0	-	-	0	0		0	-	-		0	-	0	-	0	
241	0	0			-	0	-	-	0	0	-100.0%	0	-	-	8.9%	0	-	0	-	0	
Talent	+	1	0	0	-	0	-	-	1	0	-	0	-	-	-	0	-	0	-	0	

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

JOSEPHINE COUNTY, OR

This graph shows the active residential listings in *Josephine County, Oregon.*

NEW LISTINGS JOSEPHINE COUNTY, OR

This graph shows the new residential listings in Josephine County, Oregon.





PENDING LISTINGS JOSEPHINE COUNTY, OR

This graph shows monthly accepted offers in Josephine County, Oregon.

CLOSED SALES

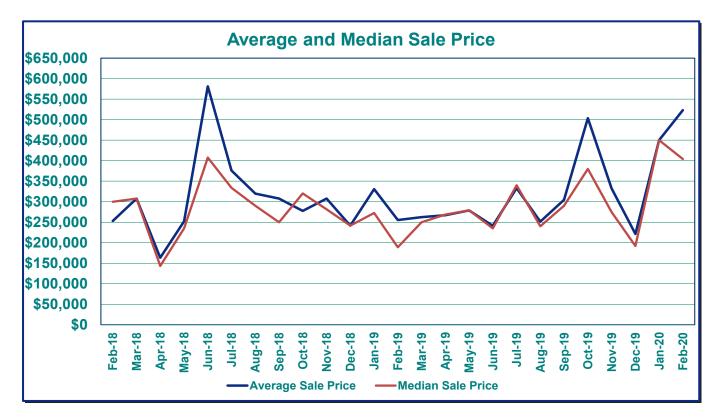
This graph shows the closed sales in Josephine County, Oregon.

JOSEPHINE COUNTY, OR



SALE PRICE
JOSEPHINE COUNTY, OR

This graph represents the average and median sale price for all homes sold in *Josephine County, Oregon.*





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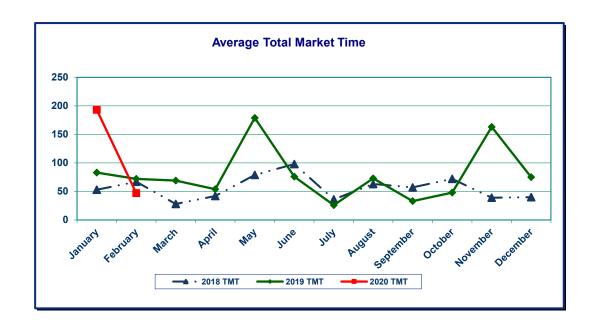
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DAYS ON MARKET This graph shows the average market time for sales in **JOSEPHINE COUNTY, OR** Josephine County, Oregon.





Residential Review: Lane County, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 377 new listings, 14.6% more than in February 2019 (329) and 11.3% fewer than last month in January 2020 (425).

Pending sales (366) increased 18.8% from February 2019 (308) and rose 2.8% from last month January 2020 when 356 offers were accepted.

Closed sales (284) decreased 1.4% from February 2019 (288) and rose 16.4% from the 244 closings recorded last month in January 2020.

Inventory and Market Time

Inventory decreased slightly to 1.6 months in February. Total market time increased to 58 days.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (807) increased 15.1%, pending sales (708) increased 9.3%, and closed sales (538) decreased 6.1%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 10.9% from \$300,400 to \$333,200. In the same comparison, the median sale price has increased 13.3% from \$278,000 to \$315,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +6.0% (\$329,600 v. \$311,000) Median Sale Price % Change: +5.3% (\$300,000 v. \$285,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	าร*	
	2018	2019	2020
January	1.7	2.2	1.9
February	1.8	2.0	1.6
March	1.4	1.8	
April	1.5	1.7	
May	1.6	1.5	
June	1.7	1.6	
July	1.8	1.5	
August	1.7	1.6	
September	2.4	1.8	
October	2.1	1.8	
November	2.2	1.7	
December	1.9	1.4	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Data for Florence is reported separately from Greater Lane County. The Residential Review on pages 1, 3, 4, and 6 does not include data from Florence. For data on Florence, see the Area Report on page 2, or the graphs on page 5.

Re	eater Lane Co. esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time		
	February	377	366	284	334,500	318,000	58		
2020	January	425	356	244	328,000	305,000	57		
	Year-to-date	807	708	538	333,200	315,000	57		
19	February	329	308	288	306,800	280,000	66		
201	Year-to-date	701	648	573	300,400	278,000	64		
<u>0</u>	February	14.6%	18.8%	-1.4%	9.0%	13.6%	-12.3%		
Change	Prev Mo 2020	-11.3%	2.8%	16.4%	2.0%	4.3%	1.8%		
	Year-to-date	15.1%	9.3%	-6.1%	10.9%	13.3%	-10.8%		

AREA REPORT • 2/2020

Lane County, Oregon

	RESIDENTIAL													COI	MERCIAL		LAND	MULTIFAMILY				
	Current Month					Year-To-Date								Yea	ar-To-Date	Yea	ar-To-Date	Year-To-Date				
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time	Avg. Sale Price % Changeें	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Florence Coast Village	12	1	1	-	-100.0%	1	159,000	15	3	2	0.0%	2	157,000	157,000	62	46.8%	-	-		-	-	-
Florence Green Trees	8	2	0	4	300.0%	3	162,200	74	6	7	250.0%	4	178,900	182,500	66	1.5%	-	-	-	-	-	-
Florence Florentine	9	4	0	3	-25.0%	0	-	_	6	5	-16.7%	2	349,700	349,700	33	18.2%	-	-	-	-	-	-
Florence Town	33	13	4	16	77.8%	10	272,300	148	28	28	75.0%	18	267,300	247,000	108	7.6%	-	-	9	80,900	-	-
Florence Beach	15	9	2	2	-71.4%	3	204,000	35	15	8	-11.1%	8	216,100	212,800	100	4.7%	-	-	1	110,000	-	-
Florence North	21	7	2	5	25.0%	3	647,500	169	10	9	0.0%	6	490,400	321,300	147	9.4%	-	-	1	78,000	-	-
Florence South/ Dunes City	13	4	1	5	66.7%	4	369,800	75	7	7	75.0%	7	349,300	367,000	70	-9.9%	-	-	3	207,200	-	-
Florence East/ Mapleton	11	2	1	3	0.0%	3	441,300	19	5	8	33.3%	12	240,400	151,000	117	-22.7%	-	-	1	98,500	-	-
Grand Total	122	42	11	38	18.8%	27	323,200	100	80	74	37.0%	59	280,400	240,000	101	4.8%	-	-	15	109,100	-	-
Hayden Bridge	4	11	0	9	-10.0%	6	361,600	18	22	18	-21.7%	11	376,200	350,000	21	12.5%	-	-	-	-	-	-
McKenzie Valley	25	5	4	8	166.7%	7	370,300	135	11	20	300.0%	13	435,900	415,000	132	12.0%	-	-	4	91,800	-	-
Pleasant Hill/Oak	42	20	4	21	110.0%	12	329,900	75	47	38	90.0%	18	327,700	292,500	63	-1.2%	1	250,000	3	34,300	-	-
South Lane Properties	59	35	11	31	10.7%	34	282,900	78	71	61	-9.0%	73	304,900	274,500	84	10.1%	-	-	8	258,300	-	-
West Lane Properties	22	13	1	14	7.7%	15	325,700	86	35	35	45.8%	29	316,100	325,000	63	0.9%	1	160,000	4	168,800	1	302,500
Junction City	27	13	8	13	85.7%	9	232,800	44	33	25	19.0%	21	271,300	260,000	49	6.2%	-	-	1	340,900	-	-
Thurston	29	27	3	26	8.3%	14	263,300	40	51	42	20.0%	28	282,400	269,000	43	5.6%	-	-	-	-	1	1,513,800
Coburg I-5	6	3	1	0	-100.0%	1	317,000	106	7	4	-73.3%	2	359,300	359,300	57	16.8%	-	-		-	-	-
N Gilham	28	18	2	20	81.8%	13	462,800	49	47	34	25.9%	24	484,700	495,000	43	5.7%	-	-	1	69,000	2	390,300
Ferry Street Bridge	23	26	7	22	-21.4%	26	398,700	55	53	52	2.0%	46	388,600	345,000	61	4.0%	-	-		-	-	-
E Eugene	28	25	7	24	-4.0%	18	408,200	56	54	45	4.7%	38	379,800	395,500	67	8.5%	-	-	2	87,000	2	406,000
SW Eugene	43	44	6	40	48.1%	39	407,900	73	96	84	44.8%	65	395,600	377,000	73	4.8%	-	-	4	112,800	4	511,900
W Eugene	11	12	2	12	33.3%	5	290,800	28	23	17	-15.0%	19	291,000	304,000	37	0.8%	1	3,900,000		-	3	240,300
Danebo	32	41	6	48	54.8%	28	225,900	47	94	84	13.5%	49	235,800	268,000	43	12.9%	-	-	3	66,800	2	233,000
River Road	17	17	2	15	36.4%	7	284,300	8	32	28	21.7%	15	265,200	275,000	10	0.1%	-	-		-	-	-
Santa Clara	18	25	2	22	-24.1%	22	360,500	30	52	50	-21.9%	42	342,900	337,500	40	3.4%	-	-		-	-	-
Springfield	33	40	8	36	16.1%	26	276,700	32	73	65	-5.8%	42	263,700	261,000	25	7.7%	1	90,000	2	77,000	-	-
Mohawk Valley	9	2	1	5	66.7%	2	567,500	219	6	6	-33.3%	3	533,300	465,000	146	-1.1%	-	-	2	107,000	-	-
Grand Total	456	377	75	366	18.8%	284	334,500	58	807	708	9.3%	538	333,200	315,000	57	6.0%	4	1,100,000	34	141,600	15	442,900



ACTIVE RESIDENTIAL LISTINGS

GREATER LANE COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Greater Lane County, Oregon.

NEW LISTINGS GREATER LANE COUNTY, OR

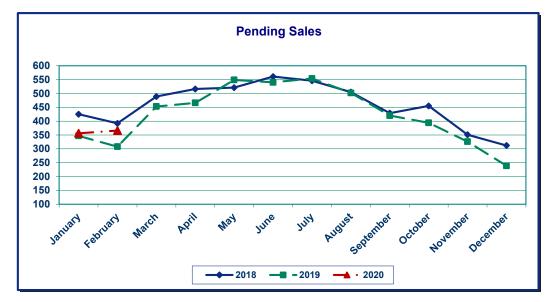
This graph shows the new residential listings over the past three calendar years in Greater Lane County, Oregon.



¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



PENDING LISTINGS

GREATER LANE COUNTY, OR

This graph represents monthly accepted offers in Greater Lane County, Oregon, over the past three calendar years.

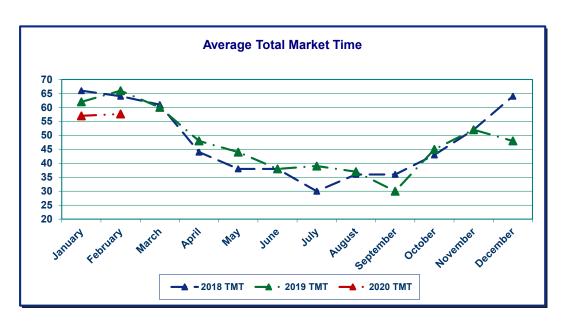
CLOSED SALES

GREATER LANE COUNTY, OR

This graph shows the closed sales over the past five calendar years in Greater Lane County,

Oregon.





DAYS ON MARKET

GREATER LANE COUNTY, OR

This graph shows the average market time for sales in Greater Lane County, Oregon, over the past three calendar years.



NEW LISTINGS

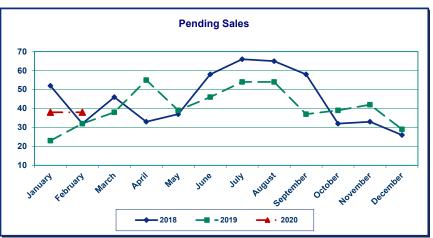
FLORENCE, OR

This graph represents
new listings in Florence,
Oregon over the past
three calendar years.

PENDING LISTINGS

FLORENCE, OR

This graph shows the monthly accepted offers over the past three calendar years in Florence, Oregon.



Closed Sales 60 40 40 2016 2017 2018 2019 2020

CLOSED SALES

FLORENCE, OR

This graph shows the closed sales over the past five calendar years in Florence, Oregon.

AVERAGE SALE PRICE

FLORENCE, OR

This graph shows the average sale price for all sold homes over the past three calendar years in Florence, Oregon.





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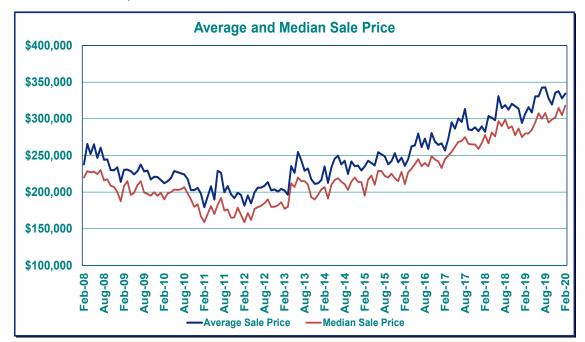
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SALE PRICE GREATER LANE COUNTY, OR

This graph represents the average and median sale price for all homes sold in Greater Lane County, Oregon.





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Residential Review: Mid-Columbia

February 2020 Reporting Period

February Residential Highlights

New listings, at 89, rose 61.8% from February 2019 (55), and increased 36.9% from the 65 new listings offered last month in January 2020.

Pending sales (93) rose 69.1% over the 55 offers accepted last year in February 2019 and increased 40.9% from the 66 offers accepted last month in January 2020.

Close sales (53) increased 20.5% from February 2019 (44) and decreased 19.7% from the 66 closings recorded last month in January 2020.

Inventory and Total Market Time

Total market time increased to 114 days in February, with inventory increasing to 4.6 months.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (154) have increased 21.3%, pending sales (157) have increased 35.3% and closed sales (120) have increased 25.0%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 2.4% from \$313,900 to \$321,400. In the same comparison, the median sale price has increased 6.5% from \$266,500 to \$283,700.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +8.3% (\$351,900 v. \$324,900) Median Sale Price % Change: +12.3% (\$320,000 v. \$285,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	ıs*	
	2018	2019	2020
January	4.1	4.8	3.8
February	3.7	5.4	4.6
March	3.5	3.5	
April	4.1	5.1	
May	3.5	3.8	
June	3.4	4	
July	3.6	4.3	
August	3.5	4.1	
September	5.3	4.8	
October	3.8	3.6	
November	3.8	4.2	
December	4.3	3.2	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	d-Columbia esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	89	93	53	319,800	275,000	114
2020	January	65	66	66	321,900	294,500	101
	Year-to-date	154	157	120	321,400	283,700	108
2019	February	55	55	44	357,300	264,500	89
20	Year-to-date	127	116	96	313,900	266,500	79
<u>o</u>	February	61.8%	69.1%	20.5%	-10.5%	4.0%	28.4%
Change	Prev Mo 2020	36.9%	40.9%	-19.7%	-0.7%	-6.6%	12.9%
	Year-to-date	21.3%	35.3%	25.0%	2.4%	6.5%	37.2%

AREA REPORT • 2/2020

Mid-Columbia

	1							PE	SIDENT	IAI							COL	MMERCIAL		LAND	MIII	TIFAMILY
					Curr	ent Month		KL	SIDENT	IAL		Y	ear-To-	Date				ar-To-Date		r-To-Date		-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019 ¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Changeُ	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
100	White Salmon/ Bingen	24	7	6	4	-20.0%	3	685,000	45	12	9	12.5%	8	523,500	466,500	-8.1%	1	210,000	1	175,000	-	-
101	Snowden	4	1	0	-	-	-	-	-	2	-	-100.0%	0	0	-	7.6%	-	-	1	135,000	-	-
102	Trout Lake/ Glenwood	3	-	0	3	200.0%	0	-	-	-	3	50.0%	0	-	-	-22.7%	0	-	0	-	0	-
103	Husum/ BZ Corner	1	-	0	-	-	-	-	-	1	2	-	0	0	-	-1.4%	-	-	2	85,000	-	-
104	Lyle/ High Prairie	6	1	4	8	700.0%	0	-	-	3	8	100.0%	2	840,000	840,000	20.5%	-	-	-	-	-	-
105	Dallesport/ Murdock	4	1	1	1	-	0	-	-	2	3	-	1	140,000	140,000	22.7%	-	-	1	110,000	-	-
106	Appleton/ Timber Valley	2	0	-	0	-	0	-	-	-	0	-	2	250,000	250,000	2.4%	-	-	-	-	-	-
108	Goldendale/ Centerville	14	6	1	7	40.0%	5	299,300	287	10	17	6.3%	13	217,100	230,000	13.7%	1	107,100	14	60,700	1	135,900
109	Bickleton/ East County	2	0	_	1	-	0	-	_	1	1	0.0%	0	-	-	-0.3%	0	-	0	-	0	-
110	Klickitat	4	-	0	0	-	0	-	-	2	0	-100.0%	0	0	-	-29.4%	-	-	2	135,000	_	-
	Klickitat Co. Total	64	16	12	24	100.0%	8	443,900	196	33	43	30.3%	26	358,900	275,000	2.9%	2	158,500	21	81,400	1	135,900
111	Skamania	-	0	_	-	-100.0%	0	_	_	0	2	100.0%	1	315,000	315,000	34.2%	-	-	-	_	_	-
112	North Bonnevile	1	1	0	0	-100.0%	0	-	_	1	1	0.0%	0	-	-	29.4%	0	-	0	-	0	-
113	Stevenson	7	6	2	4	-	3	371,800	89	9	9	200.0%	5	381,900	389,000	34.9%	-	-	8	81,100	-	-
114	Carson	9	2	-	2	-	3	246,300	58	4	3	200.0%	5	273,800	275,000	-6.6%	-	-	1	298,000	-	-
115	Home Valley	1	1	0	1	-	2	212,000	121	1	2	100.0%	3	269,700	225,000	23.4%	-	-	-	-	-	-
116	Cook, Underwood, Mill A, Willard	2	0	0	1	-	0	-	-	1	1	-	0	-	-	19.7%	0	-	0	-	0	-
117	Unincorporated North	12	2	1	1	-50.0%	2	104,700	387	2	4	33.3%	4	97,300	104,700	5.6%		-	1	140,000	-	-
	Skamania Co. Total	32	12	3	9	125.0%	10	248,800	146	18	22	120.0%	18	266,200	280,000	11.8%	-	-	10	108,700	-	-
351	The Dalles	44	24	5	25	31.6%	16	251,100	66	38	40	14.3%	33	257,200	255,000	13.8%	1	812,500	4	79,800	1	490,000
352	Dufur	1	0	0	0	-100.0%	0	-	-	2	1	-75.0%	- 1	-	-	-6.5%	1	50,000	1	48,000	-	-
353	Tygh Valley	7	-	0	4	100.0%	1	45,000	564	1	6	200.0%	4	127,300	129,500	3.7%	1	180,000	2	99,000	-	-
354	Wamic/ Pine Hollow	6	-	0	1	-	1	117,500	192	1	2	0.0%	2	89,200	89,200	-19.1%	-	-	-	-	-	-
355	Maupin/ Pine Grove	10	2	1	1	0.0%	1	95,000	138	2	1	0.0%	4	239,400	243,800	18.2%	1	435,000	1	94,000	-	-
356	Rowena	1	0	0	0	-	0	-	-	0	0	-	0	-	-	-	0	-	0	-	0	-
357	Mosier	8	4	0	4	300.0%	0	-	-	6	4	300.0%	-	-	-	-11.3%	-	-	2	97,300	-	-
	Wasco Co. Total	77	30	6	35	40.0%	19	225,000	102	50	54	20.0%	43	235,600	240,000	9.9%	4	369,400	10	85,400	1	490,000
361	Cascade Locks	7	3	2	6	100.0%	0	-	-	8	7	75.0%	3	274,000	310,000	6.3%	-	-	-	-	-	-
362	Hood River City	27	11	2	6	0.0%	6	515,700	80	16	9	-18.2%	10	485,000	512,000	3.4%	-		3	556,700	1	460,000
363	Hood River-W	15	8	1	5	400.0%	4	509,700	22	10	8	60.0%	10	562,900	495,900	-7.2%	_	-	-	-	-	-
364	Hood River-E	4	2	1	0	-100.0%	0	-	-	2	0	-100.0%	0	-	-	6.8%	0	-	0	-	0	-
366	Odell	9	5	0	2	-33.3%	2	407,000	97	7	3	-40.0%	6	387,500	382,500	2.3%	-	-	-	-	-	-
367	Parkdale/ Mt. Hood	3	1	0	4	-	1	305,000	179	5	6	-	1	305,000	305,000	7.1%	-	-	-	-	-	-
	Hood River Co. Total	65	30	6	23	64.3%	13	480,900	72	48	33	26.9%	30	464,400	433,000	3.1%	-	-	3	556,700	1	460,000
370	Sherman Co.	4	1	0	2	-	3	128,300	48	5	5	150.0%	3	128,300	130,000	21.9%	-	-	1	52,500	-	-



ACTIVE RESIDENTIAL LISTINGS

MID-COLUMBIA

This graph shows the active residential listings over the past three calendar years in Mid-Columbia.

NEW LISTINGS

MID-COLUMBIA

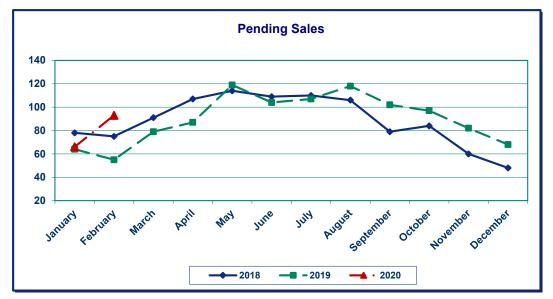
This graph shows the new residential listings over the past three calendar years in Mid-Columbia.



¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



PENDING LISTINGS

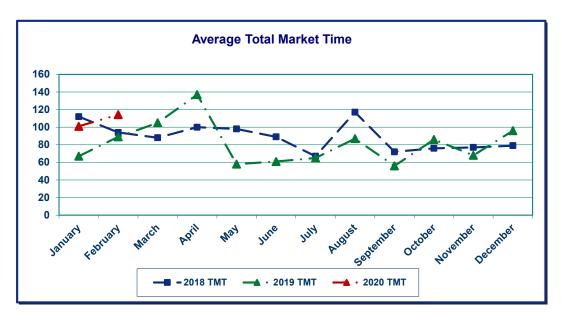
MID-COLUMBIA

This graph represents monthly accepted offers in Mid-Columbia over the past three calendar years.

CLOSED SALES MID-COLUMBIA

This graph shows the closed sales over the past five calendar years in Mid-Columbia.





DAYS ON MARKET

MID-COLUMBIA

This graph shows the average market time for sales in Mid-Columbia, over the past three calendar years.



SALE PRICE MID-COLUMBIA

This graph represents the average and median sale price for all homes sold in Mid-Columbia.

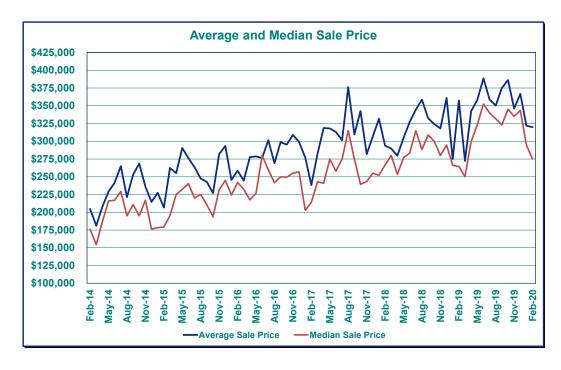
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Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: North Coastal Counties, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 189 new listings in February 2020, 8.0% more than in February 2019 (175) and 37.0% more than last month in January 2020 (138).

Pending sales (136) increased 41.7% from February 2019 (96) and held steady from last month January 2020 when 136 offers were accepted.

Closed sales (107) rose 13.8% from February 2019 (94) and decreased 1.8% from the 109 closings recorded last month in January 2020.

Inventory and Total Market Time

Inventory in February increased to 5 months. Total market time increased to 129 days.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (328) decreased 4.4%, pending sales (273) increased 23.0% and closed sales (221) increased 5.7%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 8.1% from \$339,200 to \$366,700. In the same comparison, the median sale price has increased 5.4% from \$312,000 to \$329,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +2.2% (\$376,600 v. \$368,400) Median Sale Price % Change: +4.3% (\$339,000 v. \$325,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	s*	
	2018	2019	2020
January	6.6	5.4	4.6
February	6.9	6.9	5.0
March	6.1	6.5	
April	6.2	5.6	
May	5.1	4.5	
June	5.2	4.7	
July	6.1	5.0	
August	4.5	4.9	
September	5.5	4.3	
October	4.8	4.2	
November	5.1	5.0	
December	6.0	3.7	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Note: RMLS™ is a supplementary MLS for the North Coastal Counties, so data reported will not reflect the entire market.

Co Re	orth Coastal ounties esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	189	136	107	374,400	349,500	129
2020	January	138	136	109	357,300	300,000	121
	Year-to-date	328	273	221	366,700	329,000	126
2019	February	175	96	94	324,700	309,000	121
20	Year-to-date	343	222	209	339,200	312,000	137
<u>o</u>	February	8.0%	41.7%	13.8%	15.3%	13.1%	6.7%
Change	Prev Mo 2020	37.0%	0.0%	-1.8%	4.8%	16.5%	6.6%
	Year-to-date	-4.4%	23.0%	5.7%	8.1%	5.4%	-8.0%

AREA REPORT • 2/2020

North Coastal Counties, Oregon

	Surgest March							RESIDENTIAL							COMMERCIAL			LAND	MULTIFAMILY		
				C	Current Mo	nth						-To-Date					ar-To-Date	Yea	ar-To-Date		r-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Astoria	43	19	6	16	23.1%	12	338,400	62	41	33	26.9%	24	325,800	314,500	3.5%	-	_	1	65,000	1	360,000
Hammond/ Warrenton	30	15	3	9	-18.2%	14	340,600	57	24	25	-13.8%	22	338,000	312,000	4.2%	_	_	4	292,500	1	200,000
Gearhart West	31	11	1	10	900.0%	0			17	12	100.0%	5	501,300	510,000	-8.7%	_	_	1	295,000		
83		- 11						_	- 17				301,300	310,000		-	-		293,000		
48 Countait East	1	-	0	0	-100.0%	0	-	-	-	0	-100.0%	0	-	-	1.2%	0	-	0	-	0	-
Seaside	5	3	1	2	-	2	348,500	87	6	4	33.3%	3	295,300	345,000	5.0%	-	-	1	196,000	-	-
o mortin central	3	4	1	1	-66.7%	3	232,300	193	4	4	33.3%	5	226,800	242,000	-18.2%	1	190,000	-	-	-	-
Seaside Southwest Seaside	15	6	2	5	66.7%	3	430,000	100	7	9	50.0%	3	430,000	475,000	26.3%	-	-	-	-	-	-
South Central Seaside East	6	3	0	1	-	1	285,000	105	4	2	100.0%	1	285,000	285,000	16.9%	-	-	-	-	-	-
	17	8	2	6	500.0%	4	225,400	147	13	10	233.3%	5	210,700	152,000	-13.6%	-	-	1	45,000	-	-
Tolovana Park Arch Cape/	32	12	3	5	400.0%	3	576,000	200	13	7	-22.2%	8	796,200	697,300	-4.3%	-	-	2	168,500	-	-
Cove Beach/ Falcon Cove	1	0	0	1	0.0%	_	-	_	0	1	-50.0%	_	-	-	16.7%	-	-	2	65,000	_	-
Rural Clatsop County	12	3	0	2	-50.0%	1	224,000	560	5	5	-28.6%	2	249,500	249,500	7.9%	_	-	_	-	_	-
Clatsop County	196	84	19	58	45.0%	43	340,700	104	134	112	15.5%	78	375,400	317,500	-3.4%	1	190,000	12	186,500	2	280,000
Arch Cape																					
	1	0	-	0	-	0	-	-	1	0	-100.0%	0	-	-	-	0	-	0	-	0	-
Manzanita	12	4	-	3	-40.0%	3	534,300	33	6	5	-50.0%	5	477,600	454,000	4.5%	-	-	-	-	-	-
Nehalem	7	4	0	3	200.0%	2	64,300	141	5	6	50.0%	3	176,100	110,000	7.5%	-	-	4	105,100	-	-
Wheeler	-	0	0	-	-	2	252,500	110	0	2	100.0%	4	295,000	270,000	-13.7%	-	-	-	-	-	-
Rockaway Beach	47	20	3	5	-50.0%	6	291,400	104	26	13	-35.0%	16	289,100	304,000	7.4%	_	-	3	158,300	_	-
Bay City	4	3	-	3	-	1	167,500	22	5	4	300.0%	2	328,800	328,800	3.2%	-	-	2	35,000	-	-
Garibaldi	3	_	0	1	0.0%	0	-	_	1	1	-50.0%	1	350,000	350,000	-9.6%	1	332,000	_	-	_	-
Netarts	4	1	-	2	-	1	575,000	200	3	4	100.0%	4	410,800	422,000	16.6%	_	-	2	54,800	_	-
Lillamook	18	10	2	14	180.0%	4	441,800	89	20	21	110.0%	9	343,200	265,000	5.9%	-	-	1	55,000	_	-
Oceanside Oceanside	14	7	_	4	0.0%	3	510,200	156	9	7	-12.5%	4	525,700	477,400	9.7%		-	_	-	_	-
Beaver	1	0	0	0	-	0			0	0		0	-	_	-27.1%	0	-	0		0	
97122 Hebo	_	_	1	0	-	0	-	_	_	0	_	0	-	-	62.5%	0	-	0	-	0	-
Cloverdale	6	2	1	1	-50.0%	1	524,900	868	4	4	33.3%	3	329,100	261,400	-13.0%	_	_	4	360,600	_	-
Pacific City	25	4	0	3	50.0%	3	430,700	247	12	7	16.7%	13	381,700	355,900	-0.9%	_	_	2	127,300	_	_
Neskowin	12	8	4	8	700.0%	2	406,000	123	10	10	233.3%	2	406,000	406,000	10.8%	1	500		.27,000		
Tillamook County																		- 1Ω	157 100		-
i illamook County	154	63	11	47	51.6%	28	380,500	147	102	84	18.3%	66	353,400	317,100	7.8%	2	166,300	18	157,100	-	-

									DECI	DENTIAL							COL	MMERCIAL		-AND	MILI	LTIFAMILY
					Cı	rrent Mon	ıth		RESI	JENTIAL	•	Ye	ar-To-Da	ite				ar-To-Date		-To-Date		ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Lincoln City		83	21	11	14	16.7%	17	393,100	154	38	36	50.0%	37	351,600	340,000	4.7%	1	400,000	7	89,000	1	1,255,000
Neotsu		3	0	0	0	-	0	-	_	0	0	-100.0%	0	-	-	-17.2%	0	-	0	-	0	-
898 26 Otis		4	_	0	2	-33.3%	2	384,500	209	4	3	-50.0%	3	301,300	139,000	6.3%	-	_	-	-	_	_
Depoe Bay		32	6	2	3	-	4	318,000	98	15	9	200.0%	8	365,900	406,500	-13.0%	-	-	1	180,000	-	-
Gleneden Be	ach	13	3	-	3	50.0%	3	312,700	112	7	6	50.0%	8	476,500	472,000	42.8%	_	-	-	-	-	-
69826 Otter Rock		4	1	0	1	_	1	1,430,000	372	1	1	0.0%	1	1,430,000	1,430,000	121.6%	-	-	-	-	-	-
Newport		11	6	1	1	-50.0%	1	456,500	7	9	4	-42.9%	4	312,900	297,500	-0.2%	-	-	1	65,000	-	-
9982 South Beach		6	0	0	0	-	2	611,100	259	1	2	-	2	611,100	611,100	18.1%	-	-	-	-	-	-
Eddyville		1	-	0	0	-	0	-	-	-	0	-	0	-	-	-	0	-	0	-	0	_
Logsden Logsden		0	0	0	0	-	0	-	-	0	0	-	1	303,000	303,000	-	-	-	-	-	-	-
Toledo		3	1	0	1	-50.0%	0	-	-	4	2	-33.3%	0	-	-	-27.2%	0	-	0	-	0	-
08 Siletz		1	-	0	0	-	1	403,000	14	1	2	-	1	403,000	403,000	-4.1%	-	-	-	-	-	_
7 Tidewater		3	1	0	1	0.0%	0	-	-	1	1	0.0%	0	-	-	-4.9%	0	-	0	-	0	_
Yachats		7	1	0	2	-	0	-	_	3	3	200.0%	4	171,300	187,500	48.6%	-	-	-	-	-	-
Waldport 9		7	1	2	3	200.0%	3	309,700	103	5	6	500.0%	6	306,500	310,000	12.6%	-	-	1	75,000	-	
928 Seal Rock		4	1	-	-	-100.0%	2	323,500	109	3	2	0.0%	2	323,500	323,500	-21.2%	-	_	1	265,000	-	_
Lincoln Coun	ty	182	42	16	31	24.0%	36	409,700	145	92	77	42.6%	77	369,300	350,000	6.2%	1	400,000	11	109,800	1	1,255,000
North Coasta Counties Tot		532	189	46	136	41.7%	107	374,400	129	328	273	23.0%	221	366,700	329,000	2.2%	4	230,600	41	153,000	3	605,000



ACTIVE RESIDENTIAL **LISTINGS**

NORTH COASTAL COUNTIES, OR

This graph shows the active residential listings over the past three calendar years in the North Coastal Counties of Oregon.

¹Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

NEW LISTINGS

NORTH COASTAL COUNTIES, OR

This graph shows the new residential listings over the past three calendar years in the North Coastal Counties of Oregon.





PENDING LISTINGS

NORTH COASTAL COUNTIES, OR

This graph represents
monthly accepted offers
in the North Coastal
Counties of Oregon over
the past three calendar
years.

CLOSED SALES

NORTH COASTAL COUNTIES, OR

This graph shows the closed sales over the past five calendar years in the North Coastal Counties of Oregon.





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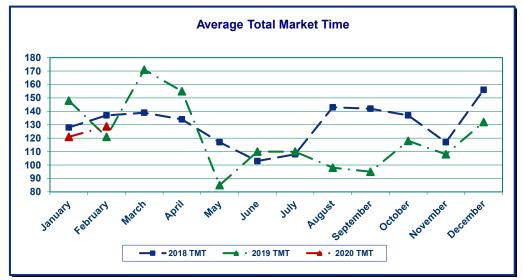
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DAYS ON MARKET

NORTH COASTAL COUNTIES, OR This graph shows the average market time for sales in the North Coastal Counties of Oregon over the past three calendar years.



NORTH COASTAL COUNTIES, OR

This graph represents the average and median sale price for all homes sold in the North Coastal Counties of Oregon.





Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Polk and Marion Counties, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 247 new listings in February 2020, 1.6% fewer than February 2019 (251) and 0.8% more than last month in January 2020 (245).

Pending sales (263) increased 27.7% from February 2019 (206) and rose 23.5% from last month January 2020 when 213 offers were accepted.

Closed sales (171) increased 28.6% from February 2019 (133) and rose 21.3% from the 141 closings recorded last month in January 2020.

Inventory in February decreased to 2.5 months. Total market time rose to 83 days.

Note: RMLS™ is a supplementary MLS for Polk and Marion counties, so data reported will not reflect the entire market.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (496) have decreased 5.9%, pending sales (471) have increased 19.2% and closed sales (325) have increased 24.0%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 1.6% from \$339,600 to \$345,200. In the same comparison, the median sale price has increased 5.0% from \$299,900 to \$315,000.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +4.1% (\$341,600 v. \$328,000) Median Sale Price % Change: +6.8% (\$315,000 v. \$295,000)

For further explanation of this measure, see the second footnote on page 3.

Inventory in	Month	s*	
	2018	2019	2020
January	2.5	4.6	3.4
February	3.2	4.3	2.5
March	2.2	3.5	
April	2.8	2.7	
May	2.4	2.6	
June	2.1	3.1	
July	2.4	2.6	
August	3.1	2.4	
September	4.2	3.0	
October	4.1	2.9	
November	3.6	3.2	
December	3.6	2.2	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

The Area Report on page 2 shows data for the city of Woodburn separate from data for the rest of Area 170. Woodburn data is still also included in Polk & Marion totals

Re	olk & Marion Co. esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	247	263	171	342,100	320,000	83
2020	January	245	213	141	349,900	310,000	68
	Year-to-date	496	471	325	345,200	315,000	76
19	February	251	206	133	357,300	288,000	69
201	Year-to-date	527	395	262	339,600	299,900	62
<u>o</u>	February	-1.6%	27.7%	28.6%	-4.3%	11.1%	20.8%
Change	Prev Mo 2020	0.8%	23.5%	21.3%	-2.2%	3.2%	22.1%
<u> </u>	Year-to-date	-5.9%	19.2%	24.0%	1.6%	5.0%	23.3%

AREA REPORT • 2/2020

Polk & Marion Counties, Oregon

					RES	RESIDENTIAL								CO	MMERCIAL			MULTIFAMILY				
					Currer	nt Month						Ye	ar-To-D	ate			Ye	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
167	Polk County Except Salem	68	26	9	33	57.1%	21	304,800	93	62	56	27.3%	37	345,900	310,000	10.9%	1	575,000	5	404,600	1	420,000
168	West Salem N	30	14	4	20	17.6%	16	403,400	124	31	38	35.7%	29	379,000	350,000	-9.7%	-	-	-	_	1	2,200,000
169	West Salem S	2	1	2	5	150.0%	1	283,000	27	4	8	-11.1%	5	384,100	358,000	-2.6%	_	0	_	0	-	-
0	Woodburn	38	38	3	44	63.0%	17	285,500	43	72	62	26.5%	33	278,900	258,000	2.4%	-	-	2	352,500	_	-
170	Except Woodburn	102	51	11	44	15.8%	33	375,100	103	106	85	-1.2%	68	364,000	355,000	5.3%	1	360,000	11	343,200	-	-
170	Marion Except Salem/Keizer	140	89	14	88	35.4%	50	344,600	82	178	147	8.9%	101	336,200	324,000	4.5%	1	360,000	13	344,600	-	-
171	Southwest Salem	6	2	0	1	-75.0%	0	-	-	6	3	-40.0%	2	520,000	520,000	27.0%	-	-	-	-	-	-
172	South Salem	58	23	7	21	61.5%	19	405,000	93	37	43	65.4%	31	437,200	379,000	-4.8%	-	-	-	-	1	279,900
173	Southeast Salem	42	33	4	28	64.7%	11	381,300	48	51	39	18.2%	19	360,200	294,900	7.1%	-	-	1	200,000	-	-
174	Central Salem	14	13	2	14	40.0%	10	251,600	85	28	24	26.3%	19	247,800	224,900	0.7%	1	425,000	-	-	2	560,300
175	East Salem S	7	5	3	9	28.6%	5	345,000	76	13	13	0.0%	10	311,000	278,500	6.7%	-	-	-	-	-	-
176	East Salem N	25	21	5	21	-36.4%	22	305,300	45	49	56	14.3%	39	304,500	305,000	22.7%	-	-	-	-	-	-
177	South Keizer	4	1	2	1	-80.0%	4	374,800	134	4	4	-60.0%	5	355,800	317,000	5.4%	-	-	-	-	-	-
178	North Keizer	28	19	3	22	83.3%	12	316,100	93	33	40	66.7%	28	343,200	326,000	6.5%	-	-	-	-	1	434,900
167-169	Polk Co. Grand Total	100	41	15	58	45.0%	38	345,700	105	97	102	25.9%	71	362,100	343,000	1.5%	1	575,000	5	404,600	2	1,310,000
170-178	Marion Co. Grand Total	324	206	40	205	23.5%	133	341,100	77	399	369	17.5%	254	340,500	312,400	4.7%	2	392,500	14	334,300	4	458,800
	Polk & Marion Grand Total	424	247	55	263	27.7%	171	342,100	83	496	471	19.2%	325	345,200	315,000	4.2%	3	453,300	19	352,800	6	742,600
	Bentor	1 8	. L	in	n (Cou	ın	ties,	O	re	go	n										
220	Benton County	42	26	7	11	83.3%	4	359,700	52	53	27	107.7%	14	388,400	372,800	11.6%	-	-	1	590,000	1	575,000
221	Linn County	99	81	16	85	63.5%	52	251,100	44	152	151	38.5%	95	275,600	249,400	5.9%	-	-	11	252,500	1	216,300



ACTIVE RESIDENTIAL LISTINGS

POLK & MARION COUNTIES, OR

This graph shows the active residential listings over the past three calendar years in Polk and Marion Counties, Oregon.

POLK & MARION COUNTIES, OR

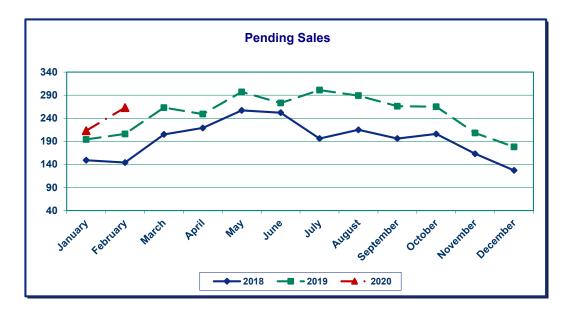
This graph shows the new residential listings over the past three calendar years in Polk and Marion Counties, Oregon.



¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



PENDING LISTINGS

POLK & MARION COUNTIES, OR

This graph represents
monthly accepted offers
in Polk and Marion
Counties, Oregon, over
the past three calendar
years.

POLK & MARION COUNTIES, OR

This graph shows the closed sales over the past five calendar years in Polk and Marion Counties, Oregon.



DAYS ON MARKET

POLK & MARION COUNTIES, OR

This graph shows the average market time for sales in Polk and Marion Counties, Oregon, over the past three calendar years.



POLK & MARION COUNTIES, OR

This graph represents the average and median sale price for RMLSTM-listed homes sold in Polk and Marion counties in Oregon.

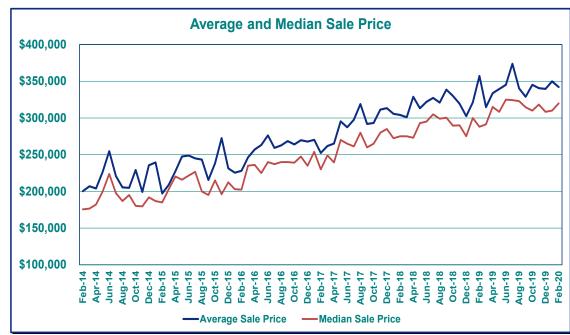
Contact RMLS[™]
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communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Metro Portland, Oregon

February 2020 Reporting Period

February Residential Highlights Year to Date Summary

New listings, at 2,759, increased 12.9% from February 2019 (2,444) and rose 0.2% from January 2020 (2,754).

Pending sales (2,598) increased 17.7% over the 2,208 offers accepted in February 2019, and rose 14.4% from the 2,271 offers accepted last month in January 2020.

Closed sales (1,897) rose 9.9% from the 1,726 closings recorded last year in February 2019 and increased 14.1% compared with the 1,663 closings recorded last month 3.7% from \$393,000 to \$407,500. in January 2020.

Inventory and Total Market Time

Inventory decreased slightly to 1.9 months this February. Total market time decreased to 68 days.

Comparing the first two months of 2020 to the same period in 2019, new listings (5,544) have held steady 0.6%, pending sales (4,792) increased 14.2%, and closed sales (3,616) have increased 12.1%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 5.0% from \$438,200 to \$460,200. In the same comparison, the median sale price has increased

Inventory in	Month	ıs*	
	2018	2019	2020
January	2.2	3.3	2.2
February	1.9	2.7	1.9
March	1.6	2.2	
April	1.8	2.2	
May	1.9	2.1	
June	2.1	2.4	
July	2.4	2.3	
August	2.3	2.3	
September	3.1	2.8	
October	2.7	2.4	
November	2.8	2.4	
December	2.5	1.8	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes

Percent Change of 12-Month Sale Price **Compared With The Previous 12 Months**

> Average Sale Price % Change: +2.0% (\$461,200 v. \$452,300) Median Sale Price % Change: +2.5% (\$410,000 v. \$400,000)

For further explanation of this measure, see the second footnote on page 2.

Re	ortland Metro esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	2,759	2,598	1,897	457,900	407,000	68
2020	January	2,754	2,271	1,663	463,000	406,000	74
	Year-to-date	5,544	4,792	3,616	460,200	407,500	71
19	February	2,444	2,208	1,726	441,100	399,900	75
201	Year-to-date	5,511	4,196	3,226	438,200	393,000	75
Φ	February	12.9%	17.7%	9.9%	3.8%	1.8%	-9.7%
Change	Prev Mo 2020	0.2%	14.4%	14.1%	-1.1%	0.2%	-8.1%
S	Year-to-date	0.6%	14.2%	12.1%	5.0%	3.7%	-5.5%

AREA REPORT • 2/2020

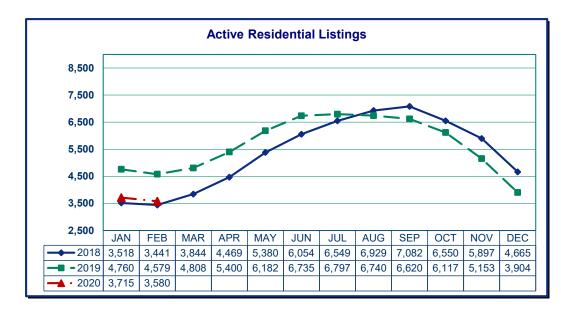
Portland Metropolitan Area, Oregon

									RESI	DENTIAL							CON	MERCIAL		LAND	MUI	LTIFAMILY
					Curre	ent Mont	h					Year	-To-Date	Э			Yea	r-To-Date	Yea	r-To-Date	Yea	ar-To-Date
		Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 $^{^{\dagger}}$	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
141	N Portland	131	124	28	112	7.7%	99	407,900	47	279	217	9.0%	177	400,700	385,000	0.8%	2	812,500	2	229,200	12	792,600
142	NE Portland	256	225	62	199	-2.0%	164	482,200	64	439	366	-2.4%	327	481,900	410,000	2.5%	7	699,000	9	255,900	9	1,138,000
143	SE Portland	306	294	59	292	16.3%	247	424,700	69	622	546	12.3%	438	427,400	370,200	1.1%	4	437,500	8	168,300	22	655,100
144	Gresham/ Troutdale	232	182	26	186	31.9%	123	376,600	74	351	346	23.1%	246	371,700	356,000	5.4%	2	397,500	5	159,500	5	475,200
145	Milwaukie/ Clackamas	281	192	58	203	8.0%	140	443,700	67	413	388	9.3%	312	447,500	424,000	4.3%	-	-	6	359,000	2	582,500
146	Oregon City/ Canby	218	128	22	171	20.4%	101	448,600	75	285	301	21.9%	200	447,900	433,600	4.8%	3	489,700	11	238,300	2	418,500
147	Lake Oswego/ West Linn	226	151	35	119	15.5%	72	705,100	86	306	222	15.0%	146	706,200	585,000	2.8%	-	-	4	656,300	-	-
148	W Portland	570	326	116	253	22.2%	206	581,600	95	686	474	14.8%	372	590,200	510,000	-1.8%	1	454,000	7	257,600	6	1,098,800
149	NW Wash Co.	182	143	34	128	13.3%	75	510,400	61	274	233	1.7%	165	503,900	460,000	-1.2%	2	273,500	3	324,700	-	-
150	Beaverton/ Aloha	226	257	33	255	18.6%	177	412,800	59	490	456	13.7%	315	413,000	400,000	2.6%	-	-	4	264,500	3	448,300
151	Tigard/ Wilsonville	260	234	37	215	20.8%	152	485,600	49	466	389	8.4%	275	495,800	455,000	0.9%	1	875,000	6	333,900	2	416,000
152	Hillsboro/ Forest Grove	285	253	26	221	40.8%	177	414,200	50	459	415	48.2%	319	419,100	394,300	5.8%	3	314,300	16	254,000	6	539,200
153	Mt. Hood	36	15	3	13	8.3%	9	342,700	123	32	27	-3.6%	29	365,300	315,000	5.4%	-	-	2	138,900	-	-
155	Columbia Co.	122	74	23	72	20.0%	50	327,500	81	136	140	17.6%	104	347,500	317,500	7.1%	1	250,000	11	89,500	2	332,500
156	Yamhill Co.	249	161	33	159	18.7%	105	400,500	75	306	272	17.7%	191	392,800	355,000	4.4%	1	245,000	8	531,300	2	395,000

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

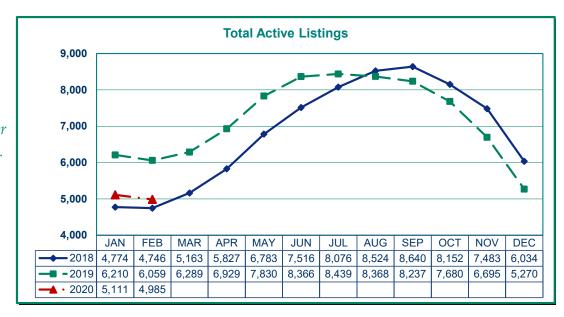
PORTLAND, OR

This graph shows the active residential listings over the past three calendar years in the greater Portland,

Oregon metropolitan area.

TOTAL ACTIVE LISTINGS PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

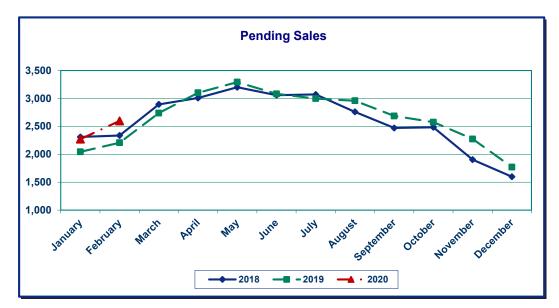




NEW LISTINGS

PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



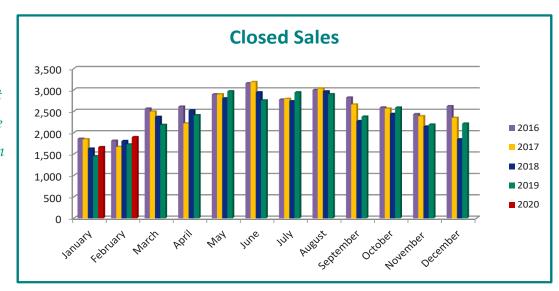
PENDING LISTINGS

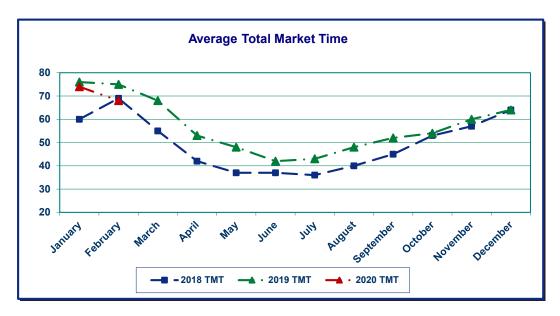
PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





DAYS ON MARKET

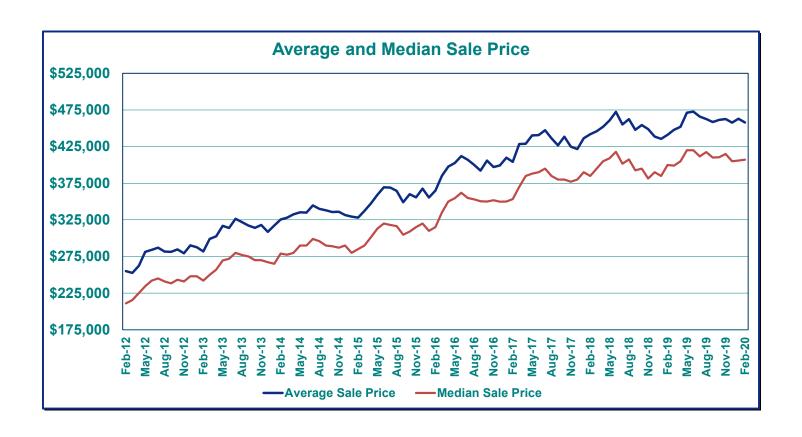
PORTLAND, OR

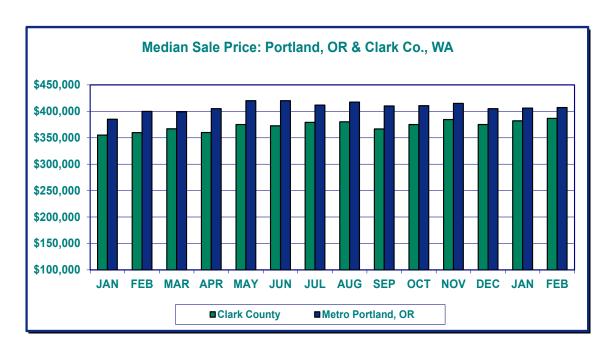
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



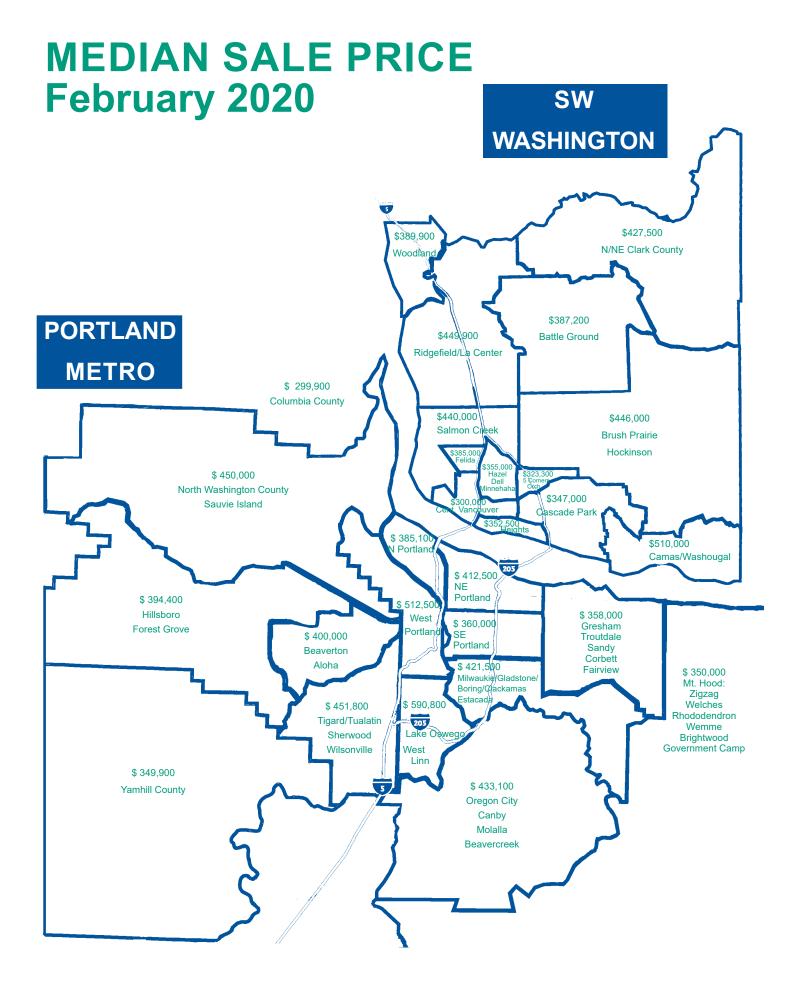
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

Contact RMLS[™]
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MEDIAN SALE PRICE CONDOS PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor



Clark County, Washington Market Action Addition

February 2020

The Clark County, Washington real estate marketplace has some unique characteristics. There is a much higher proportion of active residential listings in Clark County that are Proposed, defined as "not yet under construction", than exists in any other RMLS™ area. This means that there are fewer homes listed as Active that are ready to move into in an immediate timeframe.

The Clark County Association of Realtors®, an RMLS™ shareholder, has asked us to produce some additional statistics each month to delve more deeply into the inventory counts in Clark County. The following summary shows the number of homes available for immediate purchase and occupancy.

Total Active Listings* Reported in Market Action:	1,100
Less Listings with Purchase Contingencies*:	46
Readily Purchased Listings: Percent of Total Active Listings:	1,054 <i>95.8%</i>
Less New Under Construction (not ready for occupancy):	166
Less New Proposed (not started):	209
Total Readily Purchased & Occupied Listing: Percent of Total Active Listings:	679 <i>61.7%</i>
Inventory in Months of Readily Purchased & Occupied Listings:	1.3

^{*} Active Listings reported in Market Action include three statuses (ACT, BMP, SSP). Two of these statuses are defined as listings with accepted offers that are still marketed as active listings due to the type of offer on the property. These are Bumpable Buyer, which is an offer that is contingent on the sale of the buyer's current home, and Short Sale Pending, where an offer has been accepted by the seller but the required third party approvals have not been obtained.

Source: RMLS™ Regional Multiple Listing Service, Portland Oregon

A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Southwest Washington

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (1,529) decreased 4.3%, pending sales (1,354) increased 8.7%, and closed sales (1,026) have increased 2.4%.

onth January Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 4.0% from \$400,500 to \$416,700. In the same comparison, the median sale price has increased 8.2% from \$355,900 to \$385,000.

February Residential Highlights

There were 780 new listings in February 2020, a 6.6% increase from February 2019 (732) and 6.0% more than last month in January 2020 (736).

Pending sales (718) increased 13.2% from February 2019 (634) and rose 6.8% from last month January 2020 when 672 offers were accepted.

Closed sales, at 514, increased 0.4% from February 2019 (512) and increased 4.7% from the 491 closings recorded last month in January 2020.

Inventory and Total Market Time

Total market time decreased to 67 days in February. Inventory decreased to 2.1 months.

February 2020 Reporting Period

Inventory in Months*													
	2018	2019	2020										
January	2.2	3.2	2.4										
February	1.9	2.9	2.1										
March	1.6	2.4											
April	1.7	2.4											
May	1.8	2.3											
June	2.1	2.4											
July	2.3	2.4											
August	2.3	2.3											
September	2.9	2.5											
October	2.7	2.5											
November	2.9	2.2											
December	2.9	1.8											

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month.This number includes proposed and under construction homes

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +3.4% (\$409,400 v. \$396,100) Median Sale Price % Change: +5.4% (\$375,000 v. \$355,900)

For further explanation of this measure, see the second footnote on page 3.

Due to significant differences between the counties in Southwest Washington, the Residential Review on pages 1, 3, 4, and 5 contain Clark County data only. For data on Cowlitz County, see the Area Report on page 2, or the graphs on page 6.

Clark County													
Re	ark County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time						
	February	780	718	514	417,500	386,700	67						
2020	January	736	672	491	414,300	382,000	77						
	Year-to-date	1,529	1,354	1,026	416,700	385,000	72						
2019	February	732	634	512	397,200	359,500	69						
20	Year-to-date	1,598	1,246	1,002	400,500	355,900	70						
<u>o</u>	February	6.6%	13.2%	0.4%	5.1%	7.6%	-3.1%						
Change	Prev Mo 2020	6.0%	6.8%	4.7%	0.8%	1.2%	-13.0%						
0	Year-to-date	-4.3%	8.7%	2.4%	4.0%	8.2%	2.9%						

AREA REPORT • 2/2020 SW Washington

								RES	IDENTIAL								CO	MMERCIAL		LAND	MULTIFAMILY	
				Cur	rent Mont	h	1				Year-T	To-Date					Ye	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	15	19	3	16	23.1%	10	355,900	104	27	31	40.9%	24	336,500	306,500	95	-0.5%	1	305,000	1	100,000	2	510,800
NW Heights	7	22	2	24	14.3%	16	265,200	42	37	42	35.5%	37	280,700	269,900	53	2.8%	-	-	-	_	1	615,000
SW Heights	17	9	3	11	-21.4%	11	399,000	82	20	23	0.0%	18	467,400	378,000	101	-14.0%	-	-	-	-	1	311,000
Lincoln/Hazel Dell	16	18	9	12	20.0%	11	392,700	53	35	25	56.3%	19	405,600	425,000	69	10.5%	-	-	-	-	-	-
E Hazel Dell	26	44	21	35	-14.6%	26	332,200	35	91	66	-24.1%	46	332,500	335,000	46	3.5%	-	-	6	244,400	-	-
NE Heights	9	6	0	9	-50.0%	10	308,400	33	23	21	-41.7%	22	308,800	316,200	37	5.4%	-	-	1	68,500	-	-
ი Orchards	19	30	4	32	28.0%	22	311,100	52	58	57	5.6%	46	307,000	318,300	58	4.3%	-	-	-	-	-	-
8 Evergreen	55	75	12	65	41.3%	49	312,600	29	156	126	40.0%	90	324,000	325,000	36	2.6%	-	-	1	365,000	2	360,800
€ Heights	18	14	3	15	66.7%	11	368,100	107	23	33	65.0%	22	359,900	320,000	116	10.0%	-	-	1	216,500	-	-
Cascade Park	20	24	3	26	52.9%	16	457,000	77	40	44	46.7%	29	421,600	407,000	71	7.1%	-	-	-	-	1	455,900
Five Corners	11	18	-	22	57.1%	10	326,500	23	37	33	32.0%	17	325,600	329,900	32	5.6%	-	-	-	-	-	-
E Orchards	51	36	7	29	-29.3%	19	395,600	82	59	61	-21.8%	40	448,400	448,100	86	8.5%	-	-	-	-	-	-
Fisher's Landing	13	15	1	17	21.4%	13	361,300	44	30	28	-15.2%	21	369,700	375,000	38	3.2%	-	-	-	-	-	-
SE County	12	1	0	1	0.0%	2	550,500	76	7	4	100.0%	7	603,500	475,000	88	33.8%	-	-	1	419,000	-	-
S Camas City	131	71	27	64	56.1%	41	620,400	129	127	114	25.3%	88	558,400	534,700	120	0.1%	1	299,000	9	211,900	3	444,200
₩ashougal	48	27	6	28	3.7%	24	434,100	67	59	51	-8.9%	47	430,300	405,000	86	0.2%	-	-	9	244,800	2	350,000
N Hazel Dell	24	28	3	23	9.5%	13	418,300	50	49	46	9.5%	33	402,200	382,000	56	1.3%	-	-	-	-	-	-
S Salmon Creek	20	32	2	27	3.8%	24	409,300	38	57	59	9.3%	46	386,800	375,500	52	4.9%	-	-	1	160,000	-	-
N Felida	37	19	23	15	-57.1%	25	496,000	59	48	42	-37.3%	50	485,400	437,500	87	-2.4%	-	-	1	900,000	-	-
N Salmon Creek	56	40	46	49	28.9%	24	439,700	69	71	79	12.9%	56	438,500	420,300	59	-1.4%	-	-	4	250,200	-	-
Ridgefield	133	62	8	49	40.0%	28	433,800	83	144	95	43.9%	53	425,700	432,000	57	0.0%	-	-	2	163,500	-	-
W of I-5 County	19	8	1	3	-25.0%	-	-	-	14	4	-42.9%	4	583,700	532,500	61	5.9%	-	-	1	266,000	-	-
NW E of I-5 County	21	6	2	5	150.0%	3	793,300	120	9	10	66.7%	9	663,400	590,000	99	10.0%	-	-	1	360,000	-	-
Battleground	87	42	9	50	28.2%	39	401,900	81	82	90	9.8%	74	406,300	385,000	87	-0.8%	1	80,000	5	241,200	-	-
Brush Prairie	174	91	27	63	28.6%	48	485,000	78	173	121	16.3%	94	489,600	439,400	87	7.8%	-	-	11	150,800	-	-
East County	0	0	0	0	-100.0%	0	-	-	-	_	-100.0%	0	-	-	-	-13.0%	0	-	0	-	0	-
Central County	5	1	-	3	0.0%	1	494,500	57	3	5	25.0%	1	494,500	494,500	57	8.0%	-	-	-	-	-	-
Mid-Central County	10	2	-	4	-33.3%	4	545,400	81	6	8	0.0%	7	563,000	589,900	107	11.8%	-	-	1	355,000	-	-
9 Yacolt	14	6	3	5	-50.0%	4	455,500	8	13	8	-52.9%	7	452,400	409,500	46	1.8%	-	-	2	210,000	-	-
La Center	24	12	2	14	133.3%	8	418,500	86	27	23	109.1%	13	425,900	444,900	101	8.1%	-	-	-	-	-	-
N Central	4	2	-	2	-50.0%	0	-	-	3	2	-75.0%	0	-	-	-	6.4%	0	-	0	-	0	-
NE Corner	4	0	0	0	-100.0%	2	427,500	45	1	3	-40.0%	6	436,700	437,500	72	-11.4%	-	-	-	-	-	-
Clark County Total	1,100	780	227	718	13.2%	514	417,500	67	1,529	1,354	8.7%	1,026	416,700	385,000	72	3.4%	3	228,000	58	231,000	12	429,800
⊗ Woodland City	23	12	2	14	-6.7%	9	350,300	57	28	23	-23.3%	16	339,100	362,000	58	2.6%	1	360,000	1	60,000	_	-
₩oodland Area	9	3	2	4		6	580,700	73	6	9	10.0%	8	540,400	488,000	87	13.3%	-	-	6	156,700	_	-
Cowlitz County	101	67	12	83	-11.7%	71	267,300	58	151	159	-2.5%	128	280,200	276,800	48	7.7%	-	-	17	85,600	3	244,700
Cowlitz County Total	133	82	16	101	-7.3%	86	297,900	59	185	191	-2.1%	152	300,100	290,000	51	8.1%	1	360,000	24	102,300	3	244,700
Pacific County Total	42	15	4	20	185.7%	9	310,300	191	31	29	52.6%	22	301,300	223,000	135	16.9%	-	-	6	46,100	-	-



ACTIVE RESIDENTIAL LISTINGS

CLARK COUNTY, WA

This graph shows the active residential listings over the past three calendar years in Clark County, Washington.

NEW LISTINGS CLARK COUNTY, WA

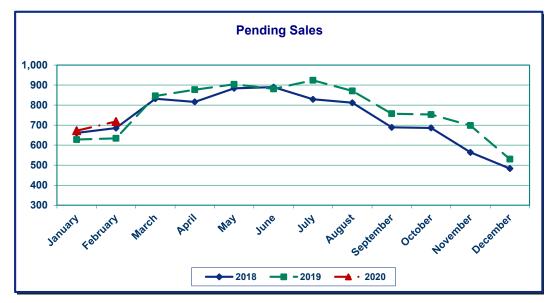
This graph shows the new residential listings over the past three calendar years in Clark County, Washington.



¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



PENDING LISTINGS

CLARK COUNTY, WA

This graph represents

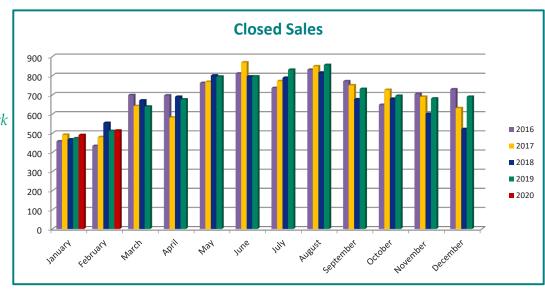
monthly accepted

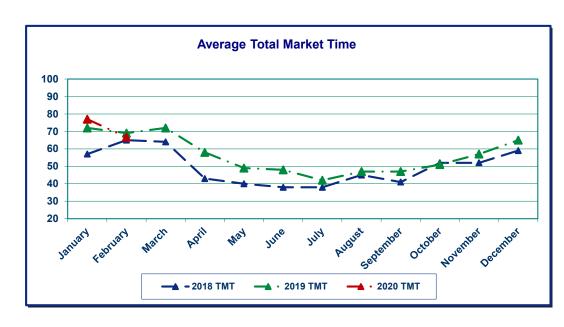
offers in Clark County,

Washington over the past
three calendar years.

CLOSED SALES CLARK COUNTY, WA

This graph shows the closed sales over the past five calendar years in Clark County, Washington.





DAYS ON MARKET CLARK COUNTY, WA

This graph shows the average market time for sales in Clark County,
Washington, over the past three calendar years.



This graph represents the average and median sale price for all homes sold in Clark County, Washington



NEW LISTINGS COWLITZ COUNTY, WA

This graph represents new listings in Cowlitz County, Washington over the past three calendar years.



PENDING LISTINGS COWLITZ COUNTY, WA

This graph represents monthly accepted offers over the past three calendar years in Cowlitz County, Washington.





CLOSED SALES COWLITZ COUNTY, WA

This graph shows the closed sales over the past five calendar years in Cowlitz County, Washington.

AVERAGE SALE PRICE

COWLITZ COUNTY, WA

This graph represents the monthly average sale price for all homes sold in Cowlitz County, Washington.





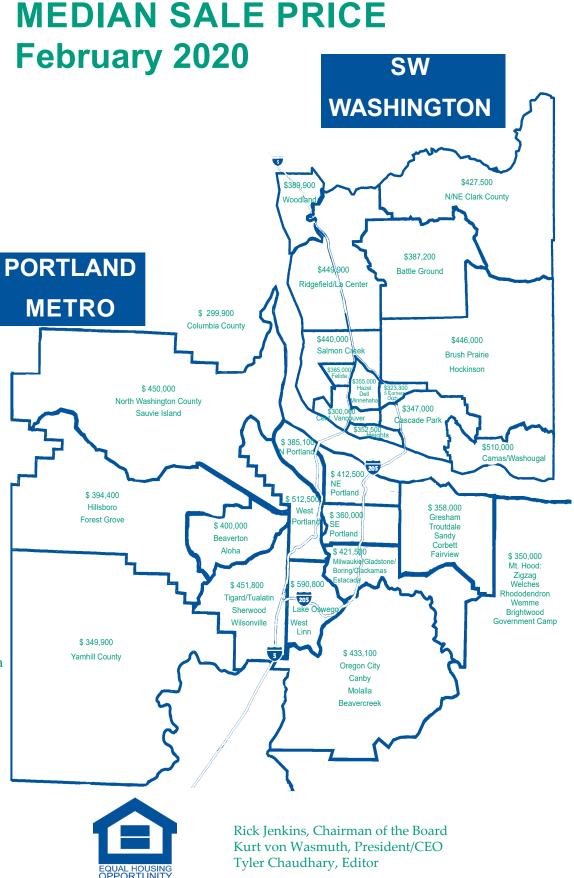
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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Union County, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 21 new listings, a 40.0% increase from February 2019 (15) and a 16.7% increase from January 2020 (18).

Pending sales (24) increased 41.2% from February 2019 (17) and increased 9.1% from January 2020 (22).

At 21, closings increased 31.3% from February 2019 (16) and rose 16.7% from January 2020 (18).

Inventory held steady at 2.9 months in February. Time on market increased to 218 days.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (41) are up 7.9%, pending sales (45) are up 15.4%, and closed sales (39) are up 44.4%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price increased 17.7% from \$173,600 to \$204,300. In the same comparison, the median sale price has increased 12.8% from \$164,000 to \$185,000.

Inventory in	Month	าร*	
	2018	2019	2020
January	4.2	7.1	2.9
February	7.6	4.4	2.9
March	2.9	6.1	
April	3.1	4.8	
May	4.6	3.8	
June	2.3	3.2	
July	3.6	3.3	
August	2.4	3.0	
September	3.8	3.2	
October	2.8	3.7	
November	4.3	3.8	
December	2.5	2.2	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +11.3% (\$231,700 v. \$208,200) Median Sale Price % Change: +10.7% (\$196,000 v. \$177,000)

For further explanation of this measure, see the second footnote on page 2.

Re	nion County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	21	24	21	183,800	181,000	218
2020	January	18	22	18	228,300	191,500	94
	Year-to-date	41	45	39	204,300	185,000	161
19	February	15	17	16	160,900	160,500	83
201	Year-to-date	38	39	27	173,600	164,000	75
9	February	40.0%	41.2%	31.3%	14.2%	12.8%	163.2%
Change	Prev Mo 2020	16.7%	9.1%	16.7%	-19.5%	-5.5%	131.9%
8	Year-to-date	7.9%	15.4%	44.4%	17.7%	12.8%	114.5%



ACTIVE RESIDENTIAL LISTINGS

UNION COUNTY, OR

This graph shows the active residential listings over the past three calendar years in Union County, Oregon.

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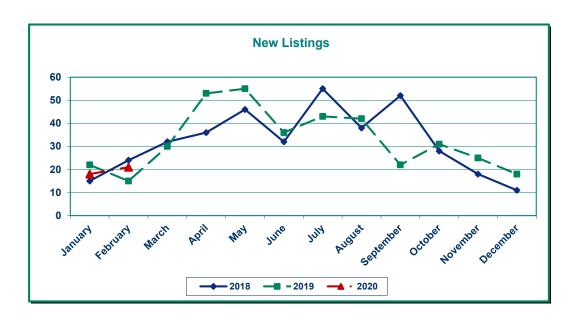
AREA REPORT • 2/2020

Union County, Oregon

								RE	SIDENTIA	AL.							CON	MERCIAL	L	_AND	MUL	TIFAMILY
					С	urrent Mor	nth					Ye	ar-To-D	ate			Yea	r-To-Date	Year	-To-Date	Yea	r-To-Date
		Active Listings New Listings Expired.Canceled Listings Pending Sales Pending Sales 2020 v. 2019 Closed Sales Average Sale Price									Pending Sales	Pending Sales 2020 v. 2019 ¹	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ²⁴	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
97814	Medical Springs	1	0	0	0	_	0	-	-	0	1	0.0%	0	-	-	41.5%	0	-	0	-	0	-
97824	Cove	6	2	-	5	-	2	380,000	186	5	7	250.0%	2	380,000	380,000	34.4%	-	-	-	-	-	_
97827	Elgin	10	3	-	1	-	2	118,000	155	4	6	200.0%	3	297,000	135,000	13.7%	1	210,000	1	23,000	-	_
97841	Imbler	1	0	0	0	-100.0%	1	219,000	7	0	0	-100.0%	1	219,000	219,000	-34.9%	_	-	-	-	-	-
97850	La Grande/ Island City	31	13	_	14	7.7%	13	173,100	268	24	26	0.0%	27	194,400	189,100	19.1%	1	450,000	1	46,000	-	-
97867	North Powder	3		0	0	-100.0%	0	-	_	2	0	-100.0%	1	160,000	160,000		_	-	_	-	_	-
97876	Summerville	5	2	0	0	-100.0%	0	-	_	3	0	-100.0%	1	106,300	106,300		-	-	-	-	-	-
97883	Union	4	1	1	4	_	3	131,300	139	3	5	25.0%	4	145,300	168,000	-22.7%	-	-	3	68,000	_	-
	Union Co. Total	61 21 1 24 41.2% 21 183,800 2									45	15.4%	39	204,300	185,000	11.3%	2	330,000	5	54,600	-	-

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



NEW LISTINGS

UNION COUNTY, OR *This graph shows the*

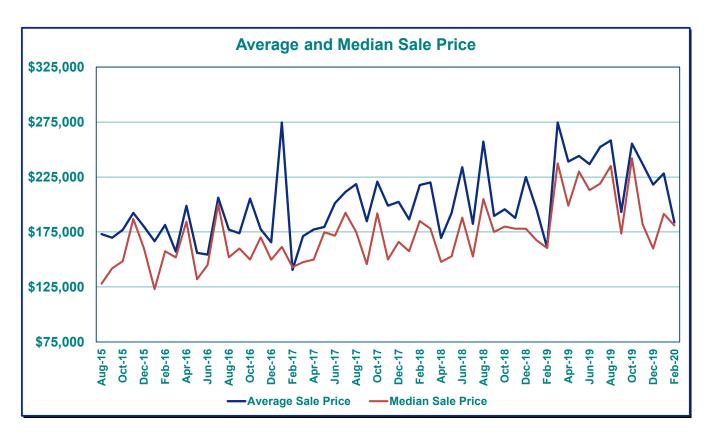
new residential listings

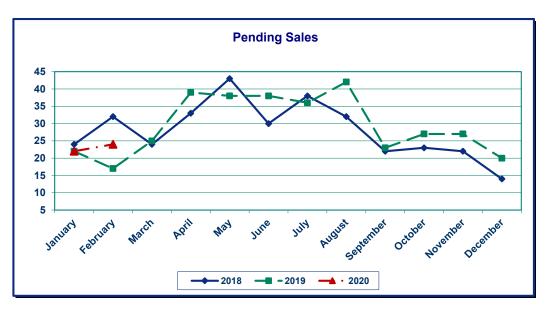
over the past three calendar years in Union County, Oregon.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).



This graph represents the average and median sale price for all homes sold in Union County, Oregon.





PENDING LISTINGS

UNION COUNTY, OR

This graph represents monthly accepted offers in Union County, Oregon over the past three calendar years.



Contact RMLS™ 16101 SW 72nd Ave. Suite 200 Portland, OR 97224 (503) 236-7657 communications@rmls.com

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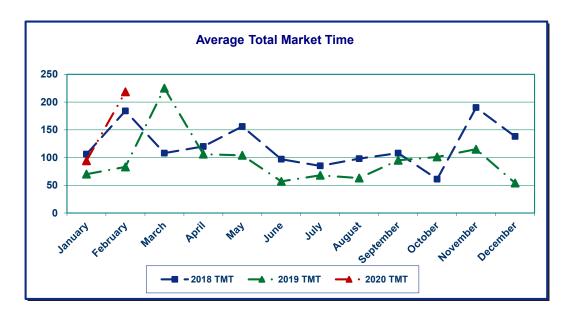
UNION COUNTY, OR

CLOSED SALES This graph shows the closed sales over the past five calendar years in Union County, Oregon.



DAYS ON MARKET **UNION COUNTY, OR**

This graph shows the average market time for sales in Union County, Oregon, over the past three calendar years.





Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor

A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Wallowa County, Oregon

February 2020 Reporting Period

February Residential Highlights

There were 13 new listings, more than last year in February 2019 (4) and more than in January 2020 (9).

Pending sales (5) was less than February 2019 (10) and fewer than the eight offers accepted last month in January 2020.

Closed sales, at 6, decreased 25.0% from February 2019 (8) and was one fewer than the 7 closings recorded last month in January 2020.

Inventory and Total Market Time

Total market time increased to 215 days in February, and inventory rose to 10.3 months.

Year to Date Summary

Comparing the first two months of 2020 to the same period in 2019, new listings (22) are up 69.2%, pending sales (13) are up 8.3%, and closed sales (13) are down 7.1%.

Average and Median Sale Prices

Comparing 2020 to 2019 through February, the average sale price has increased 31.7% from \$280,400 to \$369,400. In the same comparison, the median sale price has increased 29.1% from \$206,400 to \$266,500.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +26.7% (\$297,000 v. \$234,400) Median Sale Price % Change: +34.0% (\$260,000 v. \$194,000)

For further explanation of this measure, see the second footnote on page 2.

Inventory in	Month	าร*	
	2018	2019	2020
January	12.5	10.0	7.9
February	13.0	7.0	10.3
March	8.3	11.0	
April	17.3	14.5	
May	8.6	7.8	
June	12.0	6.3	
July	7.1	9.4	
August	6.6	6.7	
September	7.6	5.0	
October	4.2	5.6	
November	7.8	6.2	
December	9.0	5.5	

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This number includes proposed and under construction homes.

Re	allowa County esidential ghlights	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
	February	13	5	6	499,300	338,500	215
2020	January	9	8	7	257,900	260,000	141
	Year-to-date	22	13	13	369,400	266,500	175
2019	February	4	10	8	343,300	224,600	128
20	Year-to-date	13	12	14	280,400	206,400	299
<u>o</u>	February	225.0%	-50.0%	-25.0%	45.4%	50.7%	67.4%
Change	Prev Mo 2020	44.4%	-37.5%	-14.3%	93.6%	30.2%	52.5%
8	Year-to-date	69.2%	8.3%	-7.1%	31.7%	29.1%	-41.4%

AREA REPORT • 2/2020 Wallowa County, Oregon

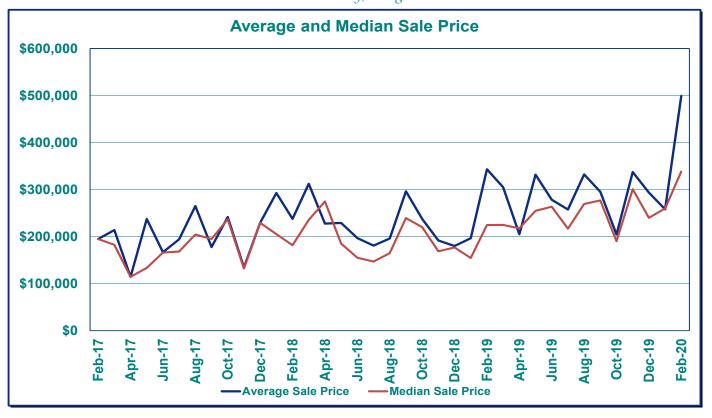
							RE	SIDENT	AL							CON	IMERCIAL	L	.AND	MUL	TIFAMILY
				(Current Mo	nth					١	/ear-To	-Date			Yea	r-To-Date	Year	-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired.Canceled Listings	Pending Sales	Pending Sales 2020 v. 2019 ¹	Closed Sales	Average Sale Price	Total Market Time ³	New Listings	Pending Sales	Pending Sales 2020 v. 2019 [†]	Closed Sales	Average Sale Price	Median Sale Price	Avg. Sale Price % Change ²	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Wallowa	10	4	0	0	-100.0%	1	1,200,000	615	4	2	-33.3%	1	1,200,000	1,200,000	24.2%		-		-		-
Lostine	1	1	_	1	-	_	-		1	1		_	_	_	22.8%	-	-	1	355,000	-	-
lmnaha	8	0	_	0	-	0	-	_	1	1	-	0	-	-	46.5%	0	-	0	-	0	-
Joseph	27	6	1	3	-25.0%	1	390,000	98	11	4	-33.3%	4	316,400	328,300	33.5%	1	455,000	1	55,000	-	-
87 87 87 87 87 87 87 87 87 87 87	16	2	_	1	-66.7%	4	351,500	144	5	5	66.7%	8	292,000	247,500	12.5%	-	-	1	72,500	-	-
Wallowa Co. Total	62	13	1	5	-50.0%	6	499,300	215	22	13	8.3%	13	369,400	266,500	26.7%	1	455,000	3	160,800	-	-

¹Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2020 with February 2019. The Year-To-Date section compares 2020 year-to-date statistics through February with 2019 year-to-date statistics through February.

SALE PRICE

This graph represents the average and median sale price for all homes sold in Wallowa County, Oregon.

WALLOWA COUNTY, OR



² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/19-2/29/20) with 12 months before (3/1/18-2/28/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

NEW LISTINGS WALLOWA COUNTY, OR

This graph shows the new residential listings in Wallowa County, Oregon.





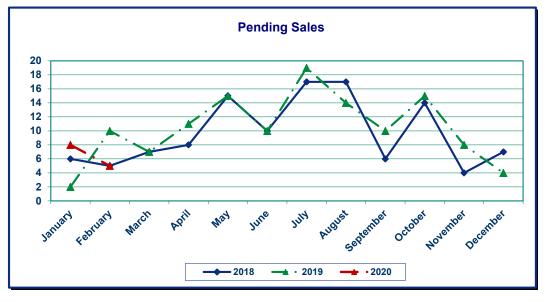
ACTIVE RESIDENTIAL LISTINGS

WALLOWA COUNTY, OR

This graph shows the active residential listings in Wallowa County, Oregon.

PENDING LISTINGS WALLOWA COUNTY, OR

This graph represents monthly accepted offers in Wallowa County, Oregon.





CLOSED SALES This graph shows the closed sales in Wallowa WALLOWA COUNTY, OR County, Oregon.

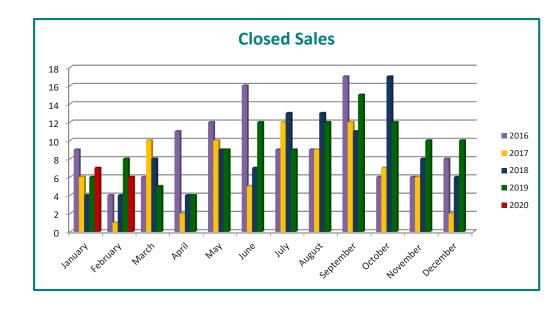
Contact RMLS[™]
16101 SW 72nd Ave.
Suite 200
Portland, OR 97224
(503) 236-7657
communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

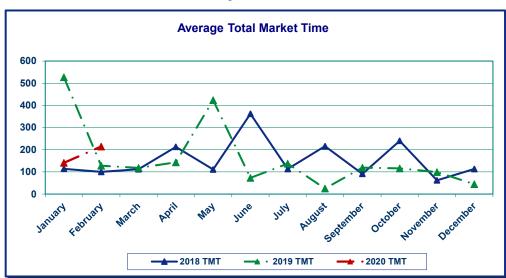
Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion Counties, Union County, and Wallowa County.

RMLS[™] was formed by area Boards and Associations of REALTORS[®] in 1991.

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DAYS ON MARKET This graph shows the average market time for sales in **WALLOWA COUNTY, OR** Wallowa County, Oregon, over the past three calendar years.





Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor